

# HRODC Training Institute



**Anti-Dumping In Practice: Hypothesising, Case Reporting, Case Investigation, Countervailing Actions, Sunset Review and Suspension Course**

## **Course or Seminar**

**Leading to**

**DIPLOMA - POSTGRADUATE IN  
Anti-Dumping Practice: Investigation, Management and Review  
Accumulating to A Masters Degree**

**MBA – MSc – MA**

### **HRODC Postgraduate Training Institute - UKRLP Registration**

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122A Bhylls Lane, Wolverhampton, WV3 8DZ, UK Telephone: +44 (0) 1902 763 607 +44 (0) 1902 569133 Mobile: +44 (0) 7736 147507 E-mail: institute@hrodc.com reception@hrodc.com Websites: (1) <a href="http://www.hrodc.com">http://www.hrodc.com</a> (2) <a href="http://hrodc-business-products-and-services.com">http://hrodc-business-products-and-services.com</a>		328 Linen Hall, 162-168 Regent Street, London. W1B 5TD, UK Tel: +44 (0) 20 84809628 Mobile: +44 (0) 7736 147507 E-mail: institute@hrodc.com reception@hrodc.com Websites: (1) <a href="http://www.hrodc.com">http://www.hrodc.com</a> (2) <a href="http://hrodc-business-products-and-services.com">http://hrodc-business-products-and-services.com</a>
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### For Whom This Course is Designed:

**This Advanced Anti-Dumping Seminar or Course is Designed For:**

- ✚ Managers
- ✚ Importers
- ✚ Exporters
- ✚ Trade Ministers and Undersecretaries
- ✚ Other Trade Officials
- ✚ Economists
- ✚ Industrialists
- ✚ Industrial Advisors
- ✚ Contract Managers
- ✚ Audit Commission Members
- ✚ Management Accountants
- ✚ Corporate Executives
- ✚ Others interested in understanding and managing Dumping and Anti-Dumping Issues

HRODC Postgraduate Training Institute is a Division of HRODC Ltd. Registered in England No. 6088763. V.A.T. Reg. No. 895876538, P2  
Prof. Dr. R. B. Crawford - Director HRODC Training Institute  
PhD (London), MEd.M. (Bath), Adv. Dip. Ed. (Bristol), PGCIS (TVU), ITC (UWI), MAAM, MAOM, LESAN, MISGS. Visiting Prof. P.U.P.

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## COURSE PRESENTER:

### Prof. Dr. R. B. Crawford

- ✚ PhD (London),
- ✚ MEd. M. (Bath),
- ✚ Adv. Dip. Ed. (Bristol),
- ✚ PGCIS (TVU),
- ✚ ITC (UWI),
- ✚ Member of the Asian Academy of Management - MAAM,
- ✚ Member of the International Society of Gesture Studies - MISGS
- ✚ Member of the Academy of Management - MAOM,
- ✚ LESAN,
- ✚ Visiting Professor Polytechnic University of the Philippines – PUP

### Duration: 6 Days

#### Cost:

- ✓ £3,600.00 + VAT Per Delegate for UK Delivery
- ✓ £4,000.00 + VAT Per Delegate for non-UK European Delivery
- £4,000.60 Per Delegate for Non-European Delivery (No VAT Payable)

#### Cost includes:

- ✓ Continuous refreshments,
- ✓ Hot Lunch,
- ✓ Stationery,
- ✓ Course Guide and Supplement,
- ✓ HRODC Diploma – Postgraduate - or
- ✓ HRODC Certificate of Attendance and Participation

**Location:** HRODC Training Centre - Central London – UK and International Locations

**Dates:** as scheduled.

#### Schedule - Part 1:

[http://www.hrodc.com/HRODC\\_Seminar\\_Schedule\\_06-07.International\\_Seminar\\_Schedule\\_UK\\_Seminars.htm](http://www.hrodc.com/HRODC_Seminar_Schedule_06-07.International_Seminar_Schedule_UK_Seminars.htm)

#### Schedule - Part 2:

[http://www.hrodc.com/London\\_Postgraduate\\_Courses\\_Postgraduate\\_Diploma\\_Postgraduate\\_Executive\\_MBA\\_Schedule\\_MBA\\_Diploma\\_London\\_UK.htm](http://www.hrodc.com/London_Postgraduate_Courses_Postgraduate_Diploma_Postgraduate_Executive_MBA_Schedule_MBA_Diploma_London_UK.htm)

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**Course Programme for Anti-Dumping In Practice: Hypothesising, Case Reporting, Case Investigation, Countervailing Actions, Sunset Review and Suspension Course**

**Leading to Diploma – Postgraduate – in Anti-Dumping Practice: Investigation, Management and Review**

Objectives	Contents, Concepts and Issues
<b>Module 1</b>	
<b>Dumping, Anti-Dumping and Anti-Subsidy: A Conceptual and Practical Review</b>	
<b>Module Duration: 1 Day</b>	
Module Objectives	Contents, Concepts and Issues
By the conclusion of the specified learning and development activities, delegates will be able to:	
<ul style="list-style-type: none"> <li>✚ Discuss, with confidence, the value of international trade and those who are poised to benefit from the various activities involved</li> <li>✚ Determine the degree to which international trade might be a key factor in a country's 'capacity building'</li> <li>✚ Determine the degree to which the pricing in domestic markets might be a realistic measure</li> <li>✚ Suggest the extent to which government subsidies, taxes and duties might affect the prices of commodities on the domestic market</li> <li>✚ Effectively address the role of domestic competition, supply and demand might affect pricing and pricing strategy</li> <li>✚ Resolve the issue of the 'imposition' of the 'Export Platform' in confusing or eliminating the domestic market</li> </ul>	<ul style="list-style-type: none"> <li>✚ The Value of International Trade to Importing and Exporting Countries</li> <li>✚ International Trade and Capacity Building</li> <li>✚ Export Trade and Foreign Reserve</li> <li>✚ Domestic markets, government subsidies and 'duties'</li> <li>✚ Export Platforms and the determination of domestic market</li> <li>✚ A Review of the General Agreement On Tariffs And Trade (GATT)</li> <li>✚ The World Trade Organisation (WTO) and its perceived role in the promotion of world trade</li> <li>✚ Dumping in Practice: A Practical Determinant</li> <li>✚ Forms and Rationalisation of Subsidies</li> <li>✚ Conceptualising Anti-Dumping</li> <li>✚ Contextualising Anti-Subsidy</li> </ul>

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Objectives	Contents, Concepts and Issues
<ul style="list-style-type: none"> <li>✚ Exhibit a fundamental understanding of the development and achievements of GATT</li> <li>✚ Place the WTO in the context of Globalisation and 'International Free Trade Movement'</li> <li>✚ Provide a practical definition of dumping and the factors by which it is determined</li> <li>✚ List and explain at least three types of national and regional subsidies</li> <li>✚ Explain the value of subsidies to national and regional markets and economies</li> <li>✚ Provide an enlightened view of opposition to dumping, generally</li> <li>✚ Locate the opposition to national and regional subsidies within the context of anti-competitiveness</li> </ul>	
<p><b>Module 2</b></p> <p><b>An Analysis of the Agreement on Implementation of Article VI of the General Agreement on Tariffs and Trade 1994 {Anti-Dumping Agreement (ADA)}.</b></p> <p><b>Module Duration: 1.5 Days</b></p>	
Module Objectives	Contents, Concepts and Issues
<p><b>By the conclusion of the specified learning and development activities, delegates will be able to:</b></p>	
<ul style="list-style-type: none"> <li>✚ Demonstrating their heightened understanding of the wide ranging issues associated with the ADA</li> <li>✚ Illustrate, with examples, the fundamental difference between the WTO provisions and its requirements, under the ADA</li> </ul>	<ul style="list-style-type: none"> <li>✚ The ADA Agreement</li> <li>✚ Interpreting the ADA</li> <li>✚ Difference between 'Requirement' and 'Provision'</li> <li>✚ Predatory dumping</li> <li>✚ Cyclical dumping</li> <li>✚ Market expansion dumping</li> <li>✚ State-trading dumping</li> <li>✚ Strategic dumping</li> </ul>

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Objectives	Contents, Concepts and Issues
<ul style="list-style-type: none"> <li>✚ Explain the practical steps that might be taken to determine whether Dumping has taken place within a particular country</li> <li>✚ List the difference forms of Actionable Dumping, under ADA</li> <li>✚ Link predatory dumping with exporters' monopolistic intent</li> <li>✚ Determine the factors that contribute to cyclical dumping</li> <li>✚ Provide advice to anti-dumping agencies and protagonists regarding the determination of and bases for market expansion dumping</li> <li>✚ Use available examples to determine the implications of State-trading dumping for the Amassing of Foreign Exchange Reserve</li> <li>✚ Use case examples to illustrate the role of national and regional governments in supporting strategic dumping, thereby benefiting from an overall strategy which includes both low export pricing and the maintenance of a closed home market, benefiting from their resultant monopolistic market positions</li> <li>✚ Explain the role of the WTO Panel</li> <li>✚ Use case examples to illustrate the function of the Appellate Body of the WTO</li> <li>✚ Determine when injury has taken place in</li> </ul>	<ul style="list-style-type: none"> <li>✚ Determining Dumping</li> <li>✚ Actionable Dumping</li> <li>✚ Constitution and Function of the WTO ADA Panel</li> <li>✚ The Appellate Body of the WTO</li> <li>✚ Determination of 'Injury' under ADA</li> <li>✚ 'Causal Link'</li> </ul>

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Objectives	Contents, Concepts and Issues
<p>a domestic market</p> <ul style="list-style-type: none"> <li>✚ Determine causal link between dumping and 'domestic industrial injury'</li> </ul>	
<p><b>Module 3</b></p> <p><b>Research Design: Preparing for the Anti-Dumping Investigation</b></p> <p><b>Module Duration: 1.5 Days</b></p>	
Module Objectives	Contents, Concepts and Issues
<p><b>By the conclusion of the specified learning and development activities, delegates will be able to:</b></p>	
<ul style="list-style-type: none"> <li>✚ Outline the stages in the Anti-Dumping Investigation</li> <li>✚ Discuss the importance of research design in the effectiveness of data gathering, analysis and reporting</li> <li>✚ Design a research project, taking account of important issues</li> <li>✚ Choose sources of information appropriate for the type of research being conducted</li> <li>✚ Assess the value of secondary sources of information as a prelude to the conduct of primary research</li> <li>✚ Choose the methodology that best suits the type of investigation being conducted &amp; appropriate to the research objectives</li> <li>✚ Choose the most appropriate data elicitation techniques, in relation to the sampling frame, sampling unit, sample size &amp; time span, among other</li> </ul>	<ul style="list-style-type: none"> <li>✚ Stages of an Anti-Dumping Investigation</li> <li>✚ Research Design</li> <li>✚ Data gathering and Instrument Design</li> <li>✚ Sources of Information</li> <li>✚ Secondary Sources</li> <li>✚ Primary Sources</li> <li>✚ Data Elicitation Techniques</li> <li>✚ Surveys</li> <li>✚ Participant Observation</li> <li>✚ Conversation Analysis</li> <li>✚ Documentary Analysis</li> <li>✚ Focus Groups</li> <li>✚ Interviews</li> <li>✚ Questionnaires</li> <li>✚ Sampling As An Important Element of Research Design</li> <li>✚ The Sampling Frame</li> <li>✚ Sampling Techniques</li> <li>✚ Convenience Or Non-random Samples</li> <li>✚ Quota Sample</li> <li>✚ Systematic Sample</li> </ul>

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Objectives	Contents, Concepts and Issues
<p>factors.</p> <ul style="list-style-type: none"> <li>✚ Advise others of the situations in which participant observation, conversation analysis, documentary analysis, focus groups, interviews &amp; questionnaires, respectively, are appropriate.</li> <li>✚ Design interviews &amp; questionnaires that will elicit information appropriate to the research objectives</li> <li>✚ Design structured &amp; unstructured questions, determining the conditions under which they should be used</li> <li>✚ Design questionnaires &amp; interview schedules, with a mixture of open-ended &amp; closed-ended questions, avoiding forced-choice in the latter</li> <li>✚ Employ appropriate data analysis techniques, based on the type &amp; volume of data available</li> <li>✚ Aware of the SPSS Package and its effectiveness in data recording and analysis</li> <li>✚ Use the Excel software package in recording and analysing data, and in reporting</li> <li>✚ Identifying ‘trends’ &amp; ‘patterns’ in information, in an effort to arrive at conclusions</li> </ul>	<ul style="list-style-type: none"> <li>✚ Probability Or Random Samples</li> <li>✚ Simple Random Sample</li> <li>✚ Stratified Sampling</li> <li>✚ Multi-stage Sampling</li> <li>✚ Interview or Questionnaire?</li> <li>✚ Using Unstructured Questions</li> <li>✚ Using Open-ended Questions</li> <li>✚ Designing Closed-ended Questions</li> <li>✚ Avoiding Forced-choice</li> <li>✚ Data Analysis</li> <li>✚ Instruments of Analysis</li> <li>✚ Using a ‘Tally System’</li> <li>✚ Awareness of the SPSS Package</li> <li>✚ Using Excel Package</li> <li>✚ Data Interpretation</li> <li>✚ Making Sense of The Information</li> <li>✚ Identifying ‘Trends’ &amp; ‘Patterns’ in Information</li> <li>✚ Arriving At Conclusions</li> <li>✚ Reporting The Findings</li> <li>✚ Reporting Styles</li> <li>✚ Using The Evidence</li> <li>✚ Use of Visual Representations</li> <li>✚ Generating Graphs &amp; Charts From Tables</li> <li>✚ Managing Research Projects</li> <li>✚ Project Planning</li> <li>✚ Generating Project Roles</li> <li>✚ Realistic Project Costing</li> </ul>

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<ul style="list-style-type: none"> <li>✚ Produce effective reports, adhering to conventional styles, presenting evidence from the data, &amp; exploiting visual representations</li> <li>✚ Make research proposals, taking pertinent factors into account</li> </ul>	<ul style="list-style-type: none"> <li>✚ Monitoring &amp; Continuous Evaluation</li> <li>✚ The Interim Reports</li> </ul>
<p><b>Module 4</b>  <b>Hypothesising, Investigating and Reporting Dumping</b>                      Module Duration: 1 Day</p>	
Module Objectives	1. Contents, Concepts and Issues
<p><b>By the conclusion of the specified learning and development activities, delegates will be able to:</b></p>	
<ul style="list-style-type: none"> <li>✚ Demonstrate their ability to establish an anti-dumping hypothesis</li> <li>✚ Formulate a null hypothesis</li> <li>✚ Follow the WTO reporting procedure for suspected dumping</li> <li>✚ Devise ways of assessing 'material injury'</li> <li>✚ Establish, through calculation, the margin of injury that a particular import presents</li> <li>✚ Establish an effective investigation period</li> <li>✚ Design an investigation to test their established hypothesis</li> <li>✚ Transform the null hypothesis into the alternative hypothesis, for 'Reporting' purpose</li> </ul>	<ul style="list-style-type: none"> <li>✚ Establishing a Dumping Hypothesis</li> <li>✚ Reporting Procedure</li> <li>✚ Designing a research to test 'Dumping Hypothesis'</li> <li>✚ Reporting the 'Alternative Hypothesis' to WTO style</li> <li>✚ Testing the Null Hypothesis'</li> <li>✚ Reporting Findings of Investigation to WTO</li> <li>✚ Determining whether dumping has caused injury</li> </ul>

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Objectives	Contents, Concepts and Issues
<ul style="list-style-type: none"> <li>Effectively analyse data and interpret the information gathered, drawing conclusion on whether the dumping being investigated has resulted in injury to the relevant domestic industry.</li> </ul>	
<p><b>Module 5</b>  <b>Anti-Dumping Remedy, The Sunset Review and Beyond</b>  <b>Module Duration: 1 Day</b></p>	
Module Objectives	Contents, Concepts and Issues
<p><b>By the conclusion of the specified learning and development activities, delegates will be able to:</b></p>	
<ul style="list-style-type: none"> <li>Devise an effective remedy, within the WTO guidelines, based on then premise that injury has occurred within a specified industry</li> <li>Effectively record data relevant to the countervailing measures that might be evidenced in the case for a Sunset Review</li> <li>Establish the WTO requirement for suspension of the countervailing measures</li> <li>Determine the situations under which a Sunset Review is permitted under the ADA</li> <li>Devise a communication mechanism that will effectively inform Industrialists and other relevant parties, the aspects of the ADA and</li> </ul>	<ul style="list-style-type: none"> <li>Devising Effective Anti-dumping Remedies</li> <li>Focusing on WTO provisions and requirements</li> <li>Data recording relevant to Countervailing measures</li> <li>Disseminating information to Industrialists and other relevant parties, relevant to ADA and their role in countervailing measures suspension and sunset review</li> <li>Conducting a Sunset Review</li> <li>Beyond the sunset review</li> <li>What after countervailing measure suspension</li> <li>Formulating anti-dumping policy and strategy, within the ADA</li> </ul>

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Objectives	Contents, Concepts and Issues
<p>their role in the suspension of the countervailing measures and the establishment of a sunset review</p> <ul style="list-style-type: none"> <li>✚ Use case examples to build a scenario within which to conduct a sunset review</li> <li>✚ Conduct a sunset review</li> <li>✚ Use data from a sunset review to determine whether there are grounds for the continuance or suspension of the countervailing measures</li> <li>✚ Look beyond the sunset review and countervailing measure suspension to the formulation of government policy and strategy that will discourage dumping, within the ADA</li> </ul>	

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## **Regulation For HRODC Postgraduate Degrees –**

### ***MBA, MA, MSc Programmes***

#### ***Summary of the Regulation For HRODC Postgraduate Degrees – MBA, MA, MSc Programmes***

Delegates who have successfully completed the HRODC General Postgraduate Diploma, HRODC Specialist Postgraduate Diploma and HRODC Cumulative Postgraduate Diploma may proceed to register for the Postgraduate Degree (MBA, MA, MSc). HRODC Cumulative Postgraduate Diploma relates to a Diploma that is granted through the addition of courses taken at intervals over a 3-year period. This type of Postgraduate Diploma might include both General and Specialist groupings. The requirement incorporates the '180-Hour Rule', wherein a delegate should accumulate at least 180 study-hours, in order to qualify for a Postgraduate Diploma. This requirement includes a minimum of 120 hours Direct Lecturer Contact and a minimum of 60 hours supervised or self-directed study (Full details in separate document).

After the Postgraduate Diploma Stage, delegates might register for a Masters Degree (MA, MBA, MSc – as appropriate). They will then be required to study a research module – Course #7 and present an externally assessed Dissertation of 15,000 to 20,000 words. They will receive supervision from 2 research tutors and will submit to an Oral Examination of their Thesis.

## **HRODC Postgraduate Diploma and Diploma – Postgraduate.**

### **HRODC Postgraduate Diploma and Diploma - Postgraduate: Distinction and Award**

Seminars & In-house Courses of 1 – 3 Months Duration, Lead To the HRODC Postgraduate Diploma. Seminars and In-house Courses of 2 Days & More But Less Than 1 Month Lead To HRODC Diploma - Postgraduate. Attainment requirement for HRODC Postgraduate Diploma & Diploma - Postgraduate - is 50% Minimum. HRODC Certificate of Attendance & Participation will be awarded to Delegates of Seminars & Courses of less than 2 days and those gaining less than 50% pass in the Postgraduate Diploma or Diploma - Postgraduate - Seminars and In-house Courses.

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Individual Modules and Blocks of HRODC Postgraduate Diploma can be taken studied over a 3-year period, anywhere in the world that they are offered. All modules or Blocks, in the case of the Postgraduate Diploma in Executive Management, must have been studied, with Delegates gaining 50% and above in at least 70% of the modules or blocks. To achieve the attainment level required for the Award of HRODC Postgraduate Diploma in Communication and Information Management, delegates should achieve a minimum of 50% pass in at least 70% of the modules. Module one will be treated as a double-unit and assessed in 2-parts, while module 3 will be regarded as 4 units, assessed in 4 distinct parts. There are, therefore 10 units, for assessment purpose, requiring at least a pass in 7 units, at 50% or higher. The assessment will be facilitated by the issuance of bound copies of course guides and course supplement (possibly combined), at the beginning of the training.

Delegates who fail to achieve the requirement for HRODC Postgraduate Diploma, or Diploma - Postgraduate - will be given support for 2 re-submissions. Those delegates who fail to achieve the requirement for the Postgraduate Diploma or Diploma - Postgraduate - on 2 resubmissions, or those who elect not to receive them, will be awarded the Certificate of Attendance and Participation. All seminar guides and course guides will indicate which activities will count towards HRODC Diploma.

### **Title Examples of HRODC Postgraduate Diploma and HRODC Diploma - Postgraduate**

HRODC Postgraduate Diploma Course or Seminar Titles include: *HRODC Postgraduate Diploma in Human Resource Management; HRODC Postgraduate Diploma in Comprehensive Human Resource Management; HRODC Postgraduate Diploma in Executive Management; HRODC Postgraduate Diploma in Comprehensive Real Estate Management; HRODC Postgraduate Diploma in Women in Management; HRODC postgraduate Diploma in Comprehensive Project Management; HRODC Postgraduate Diploma in Communication and Information Management.*

HRODC Diploma – Postgraduate - Course or Seminar Titles include: *HRODC Diploma - Postgraduate - in Financial Risk Management; HRODC Diploma - Postgraduate - in Judging Economic and Financial Crimes; HRODC Diploma - Postgraduate - in UK Legal System:*

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*Court Organisation and Management; HRODC Diploma - Postgraduate - in Organisational Change Management; HRODC Diploma - Postgraduate - in Client Or Customer Care; Leading to HRODC Diploma - Postgraduate - in Trainer Training: Training for Trainers; HRODC Diploma - Postgraduate - in Worker Motivation; HRODC Diploma - Postgraduate - in Employee Resourcing: Recruitment and Selection; HRODC Diploma - Postgraduate - in Diversity Management; HRODC Diploma - Postgraduate - in Research Project Management; HRODC Diploma - Postgraduate - in Anti-Dumping and Anti-Subsidy; HRODC Diploma - Postgraduate - in Internal Audit; HRODC Diploma - Postgraduate - in Fundamentals of Automotive Industry; HRODC Diploma - Postgraduate - in Advanced Project Management; HRODC Diploma - Postgraduate - in Productivity Improvement; HRODC Diploma - Postgraduate - in Introduction to Real Estate Management; HRODC Diploma - Postgraduate - in Conveyancing and Property Valuation; HRODC Diploma - Postgraduate - in UK Employment Law; HRODC Diploma - Postgraduate - in UK Consumer Law; HRODC Diploma - Postgraduate - in ISO 9000 Quality Systems; HRODC Diploma - Postgraduate - in Modern Quality Systems; HRODC Diploma - Postgraduate - in Modern Quality Systems and ISO 9000; HRODC Diploma - Postgraduate - in Personnel and Occupational Testing; HRODC Diploma - Postgraduate - in Personnel and Occupational Test Questionnaire Design and Results Analysis; HRODC Diploma - Postgraduate - in Information, Risk and Security Management; HRODC Diploma - Postgraduate - in Executive Leadership and High Performance Team Management; HRODC Diploma - Postgraduate - in Organisational Design: Structuring and Restructuring Organisations; HRODC Diploma - Postgraduate - in Investment Projects in Industrial Sector; HRODC Diploma - Postgraduate - in Industrial Investment Performance Evaluation; HRODC Diploma - Postgraduate - in Strategic Management and Project Management; HRODC Diploma - Postgraduate - in Fundamentals in Oil and Gas Accounting; HRODC Diploma - Postgraduate - in Advanced Financial Accounting; HRODC Diploma - Postgraduate - in Advanced Cost Management; HRODC Diploma - Postgraduate - in Assessing Parenting Capability and Children's Need; and Recording & Report Writing For Social Service; HRODC Diploma - Postgraduate - in Strategic Management and Strategic Cost Management; HRODC Diploma - Postgraduate - in*

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*Strategic Management Accounting; HRODC Postgraduate Diploma - Postgraduate - in Advanced Budgeting; HRODC Diploma in Fundamentals of Air Cargo.*

### HRODC Postgraduate Diploma Typology

HRODC would like to initiate and maintain a typology that will distinguish between its 3 main categories of Postgraduate Diploma:

1. HRODC General Postgraduate Diploma
2. HRODC Specialist Postgraduate Diploma
3. HRODC Cumulative Postgraduate Diploma

HRODC General Postgraduate Diploma refers to the Postgraduate Diploma, which consists of generic courses, taken within a three-year period. HRODC Specialist Postgraduate Diploma must be construed to mean a Postgraduate Diploma that consists of related courses. These include: *HRODC Postgraduate Diploma in Human Resource Management; HRODC Postgraduate Diploma in Comprehensive Human Resource Management; HRODC Postgraduate Diploma in Executive Management; HRODC Postgraduate Diploma in Comprehensive Real Estate Management; HRODC Postgraduate Diploma in Women in Management; HRODC Postgraduate Diploma in Comprehensive Project Management; HRODC Postgraduate Diploma in Communication and Information Management.*

HRODC Cumulative Postgraduate Diploma relates to a Diploma that is granted through the addition of courses taken at intervals over a 3-year period. This type of Postgraduate Diploma might include both General and Specialist groupings. The requirement incorporates the '180-HourRule', wherein a delegate should accumulate at least 180 study-hours, in order to qualify for a Postgraduate Diploma. This requirement includes a minimum of 120 hours Direct Lecturer Contact and a minimum of 60 hours supervised or self-directed study.

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### HRODC's Quality Assurance

The 50% minimum attainment requirement for the HRODC Postgraduate Diploma and HRODC Diploma - Postgraduate - is an attestation to our concern for quality and exceptional performance. This 'standard' is in line with most British Universities, some having recently moved away from their traditional 40% attainment requirement. One of the several ways in which HRODC assures academic and professional quality is to ensure that most of its consultants hold a PHD in their areas of specialism. The lowest qualification of any consultant at HRODC is an MA and, or, MSc. These qualifications are in addition to relevant experience and continuous development. While most applicants to HRODC Postgraduate Diploma and HRODC Diploma - Postgraduate - Programmes are holders of Undergraduate and Postgraduate Degrees, some being Professors of internationally renowned Universities, others do not hold a degree but have substantial work and life experience to excel in the courses. In addition, HRODC has instituted the '180-HourRule', wherein a delegate should accumulate at least 180 study-hours, in order to qualify for a Postgraduate Diploma. This requirement includes a minimum of 120 hours Direct Lecturer Contact and a minimum of 60 hours supervised or self-directed study. Specialist Diploma such as the HRODC 'Postgraduate Diploma in Executive Management' consists of 540 hours.

*In addition to the above, HRODC has incorporated the following additional Quality measures in its Postgraduate Degree Programme – These can also be found in the document Regulation For HRODC Postgraduate Degrees – MBA, MA, MSc Programmes*

1. The length of the Dissertation will be between 15,000 and 20,000 words. Higher or lower limits can only be accepted through special dispensation, tabled through their Dissertation Tutor;
2. Delegates will be assigned one Main Dissertation Supervisor, for formal tuition, and a Dissertation Mentor, who will provide them with informal advice, in conjunction with their Main Dissertation Supervisor;

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3. Delegates' Viva Voce, or Oral, Examination will be conducted within 3 months of the submission of their Dissertation;
4. The Dissertation Examination will be conducted by an External and an Internal Examiner;
5. The External Examiner will be drawn from a recognized University and will be an Academic in the Discipline, who is not otherwise associated with HRODC;
6. The Internal Supervisor will be an HRODC Tutor, who is neither Delegates' Main Dissertation Supervisor or their Dissertation Mentor;
7. The submission date of a Masters Dissertation is expected to be within 12 calendar months of their initial registration for the Degree but can be extended, on application, to a period not exceeding 24 months;
8. In the event that Delegates were not successful on the first attempt, they will be given the opportunity to make minor amendment to, or revise, their Dissertation, with the guidance of their Dissertation Supervisors.

### HRODC's New Central London Training Venue

Many National and International Delegates attending HRODC's Seminars in London would also like to enjoy the City's delights. It is for this reason that our London Training Centre is strategically located, in Central London. The relocation of HRODC's London Training Centre to Central London is specifically undertaken because of:

Its easy access to public transport –

- ✚ Buses;
- ✚ Trains;
- ✚ London Underground (Tube);
- ✚ Connection to Dockland Light Railway (DLR)
- ✚ Connection to East London Line
- ✚ Connection to British Rail
- ✚ Its wide choice of accommodation
- ✚ The great variety of:
  - ✚ Restaurants - a selection of Latin American, English, Tai and Chinese Restaurants,
  - Cafes – even a Starbucks (Coffee Café) and Fast-Foods such as McDonald's, Berger King and KFC Restaurant.

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- ✚ Shopping centres,
- ✚ Places of entertainment, including a Multiplex Cinema
- ✚ An Antique Market and
- ✚ Choice of Souvenir shops
- ✚ Its proximity to The Greenwich Observatory
- ✚ Its central location, providing ease of access to:
  - ✚ Oxford Street – for general Shopping
  - ✚ Bond Street - for general Shopping
  - ✚ Tottenham Court Road For Electronics
  - ✚ Marble Arch for Cinema and Shopping
  - ✚ Edgware Road for Entertainment and Shopping – Perfumes, Souvenirs
  - ✚ Piccadilly Circus and Leicester Square for Entertainment – Cinemas, Wine Bars, Restaurants - and Souvenir Shopping
- ✚ West End Theatres
- ✚ Heathrow Airport
- ✚ Gatwick Airport
- ✚ City Airport
- ✚ Stansted Airport
- ✚ Leicester Square
- ✚ Piccadilly Square
- ✚ Its close proximity to major London attractions such as:
  - ✚ Madame Tussauds
  - ✚ London Eye
  - ✚ River Boat Rides
  - ✚ London Original Bus Tours
  - ✚ Harrods Superstore
  - ✚ Several Museums
  - ✚ Nightclubs
  - ✚ The popularity of the area as a tourist venue

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WM Learning Directory: <http://www.wmld.org> and other Govt. Training and Learning Directories. It offers Full-Time, On-Line & Intensive Postgraduate Courses

Please note that HRODC Training Institute is in the process of acquiring a new training centre in Central London. In the meantime, the Conference Facilities of a Central London Hotel is being utilised as a temporary venue for its training activities.

### Some Locations of HRODC's Seminars or Public Courses

These seminars are scheduled to be delivered in international locations including Munich Germany, Durban South Africa, Johannesburg South Africa, Malta, Hong Kong, Muscat Oman, Kuwait City Kuwait, Brunei Darussalam, Kuala Lumpur Malaysia, Lagos Nigeria, Abuja Nigeria, Manila Philippines, Katmandu Nepal, Mumbai India, Damascus Syria, Port Louis Mauritius, Jeddah, Saudi Arabia, Riyadh Saudi Arabia, Dubai UAE, United Arab Emirates, Paris France, Rome Italy, Athens Greece, Albania, Kazakhstan, Tajikistan, St. Petersburg Russia, Toronto Canada, New York USA, Caracas Venezuela, Algiers Algeria, Cairo Egypt, Kingston Jamaica, Tripoli Libya, Harare Zimbabwe, Brussels Belgium, Monrovia Liberia, Tamilnadu India, Nairobi, Kenya.

### Course Admission and Registration:

As an Award-bearing Postgraduate Course, it is essential that we assess the aptitude of our potential participants. We, would, therefore appreciate if you might complete our standard Postgraduate Application Form, which is available on request (please see our contact details above), or downloadable from:

[http://www.hrodc.com/Brochure\\_Download\\_Centre.Company\\_Brochures\\_Seminar\\_Brochures\\_Seminar\\_Schedule.htm](http://www.hrodc.com/Brochure_Download_Centre.Company_Brochures_Seminar_Brochures_Seminar_Schedule.htm)

If your previous qualifications and experience are in line with our admission criteria, you will be sent an official notification of your admission to the course or courses for which you have applied, along with a Performa invoice, for the payment of the relevant fees. You will then be duly registered for the course/s as soon as we have received your payment.

### Terms and Conditions

HRODC Policy Terms and Conditions are Available for viewing at:

<http://www.hrodc.com/COSTS.htm>

Or Downloaded, at:

[http://www.hrodc.com/Brochure\\_Download\\_Centre.Company\\_Brochures\\_Seminar\\_Brochures\\_Seminar\\_Schedule.htm](http://www.hrodc.com/Brochure_Download_Centre.Company_Brochures_Seminar_Brochures_Seminar_Schedule.htm)

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