



**#023** 

**UK Consumer Protection Law** 

**Postgraduate Short Course** 

Leading To:

## **DIPLOMA - POSTGRADUATE IN**

UK Consumer Protection Law, Double Credit, 60 Credit-Hours

Accumulating to A

Postgraduate Certificate, With 120 Additional Credit-Hours, or A

Postgraduate Diploma, With 300 Additional Credit-Hours

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HECOLOC Postgraduate Training Institute HD : 122A Bhylis Lane, Castecroft, Wolverhampton, West Midlands WV3 802, UK Prof. Dr. Ronald B. Crawford - Director PhD (Uni London); M. Ed. M (Bristol); PGCIS (UWL); Adv. Dip. Sc. Ed (Bristol); Dip. Doc. Res. (Uni WIv); F.I.M.S.; HR. S. (I.M.S.); Exec. M. AOM; M. AAM; M.I.S.G.S.; M.S.C.O.S.; M. RG. C.

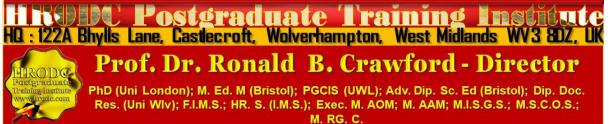


#### **Course Coordinator:**

**Prof. Dr. R. B. Crawford is the Director of HRODC Postgraduate Training Institute, A Postgraduate-Only Institution. He has the following Qualifications and Affiliations:** 

- Doctor of Philosophy {(PhD) {University College London (UCL) University of London)};
- MEd Management (University of Bath);
- Postgraduate (Advanced) Diploma Science Teacher Ed. (University of Bristol);
- Postgraduate Certificate in Information Systems (University of West London, formerly Thames Valley University);
- Diploma in Doctoral Research Supervision, (University of Wolverhampton);
- Teaching Certificate;





- Fellow of the Institute of Management Specialists;
- Human Resources Specialist, of the Institute of Management Specialists;
- Member of the Asian Academy of Management (MAAM);
- Member of the International Society of Gesture Studies (MISGS);
- Member of the Standing Council for Organisational Symbolism (MSCOS);
- Member of ResearchGate;
- Executive Member of Academy of Management (AOM). There, his contribution incorporates the judging of competitions, review of journal articles, and guiding the development of conference papers. He also contributes to the Disciplines of:
  - Human Resources;
  - Organization and Management Theory;
  - Organization Development and Change;
  - Research Methods;
  - Conflict Management;
  - Organizational Behavior;
  - Management Consulting;
  - Gender & Diversity in Organizations; and
  - Critical Management Studies.

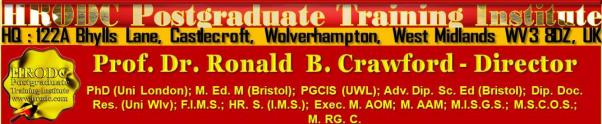
#### Professor Dr. Crawford has been an Academic in the following UK Universities:

- University of London (Royal Holloway), as Research Tutor;
- University of Greenwich (Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- University of Wolverhampton, (Wolverhampton Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- London Southbank University (Business School), as Lecturer and Unit Leader.

#### His responsibilities in these roles included:

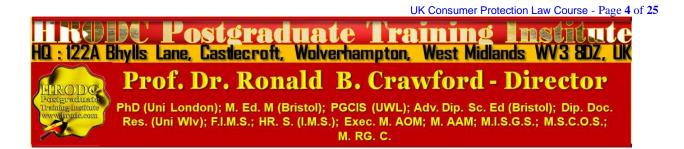
- Doctoral Research Supervisor;
- Admissions Tutor;
- Postgraduate and Undergraduate Dissertation Supervisor;
- Programme Leader;
- Personal Tutor





## For Whom This Course is Designed This Course is Designed For:

- Citizens' Advisors;
- Client or Customer Tribunal Representatives;
- Client Relations Personnel;
- Commodity Traders;
- Competition Advisors;
- Consumer and Competition Researchers;
- Consumer Appeal Tribunal Representatives;
- Consumer Law Professors;
- Consumer Protection Agency Officials;
- Customer Relations Personnel;
- Entrepreneurs;
- Fair Trade Representatives;
- General Academics;
- Lecturers of Competition Law;
- Lecturers of Consumer Law;
- Manufacturers;
- Manufacturing Representatives;
- Market Regulators;
- Marketing and Sales Personnel;
- Marketing Managers;
- Members of Competition Commissions;
- Public Administrators;
- Retailers;
- Senior Sales Representatives;
- Wholesalers;
- All others with a demonstrable interest, or desirous of enhancing their expertise, in UK Consumer Protection Law, Competition and Marketing.



Classroom-Based Duration and Cost:		
Classroom-Based Duration:	10 Days	
Classroom-Based Cost:	£10,000.00 Per Delegate	
Online (Video-Enhanced) Duration and Cost		
Online Duration:	20 Days – 3 Hours Per Day	
Online Cost:	£6,700.00 Per Delegate	

## **Classroom-Based Course and Programme Cost includes:**

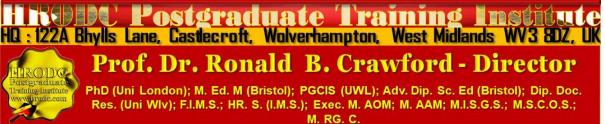
- > Free Continuous snacks throughout the Event Days;
- Free Hot Lunch on Event Days;
- Free City Tour;
- Free Stationery;
- > Free On-site Internet Access;
- Postgraduate Diploma/ Diploma Postgraduate –or
- > Certificate of Attendance and Participation if unsuccessful on resit.

# Students and Delegates will be given a Selection of our Complimentary Products, which include:

- > Our Branded Leather Conference Folder;
- > Our Branded Leather Conference Ring Binder/ Writing Pad;
- > Our Branded Key Ring/ Chain;
- > Our Branded Leather Conference (Computer Phone) Bag Black or Brown;
- > Our Branded 8-16 GB USB Flash Memory Drive, with Course Material;
- > Our Branded Metal Pen;
- > Our Branded Polo Shirt.;
- > Our Branded Carrier Bag.

Daily Schedule: 9:30 to 4:30 pm.

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#### **Delivery Locations:**

- 1. Central London, UK;
- 2. Dubai, UAE;
- **3.** Kuala Lumpur, Malaysia;
- 4. Amsterdam, The Netherlands;
- 5. Brussels, Belgium;
- 6. Paris, France; and
- 7. Durban, South Africa;
- **8.** Other International Locations, on request.

## **UK Consumer Protection Law Course**

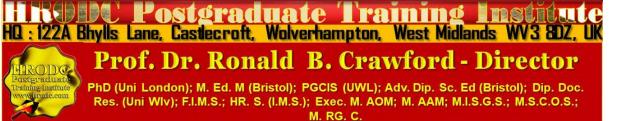
Leading to Diploma – Postgraduate – in UK Consumer Protection Law (Double-Credit) and 60 Credit-Hours, Accumulating to a Postgraduate Certificate, with 120 Additional Credit-Hours, or a Postgraduate Diploma, with 300 Additional Credit-Hours

## **Course Objectives**

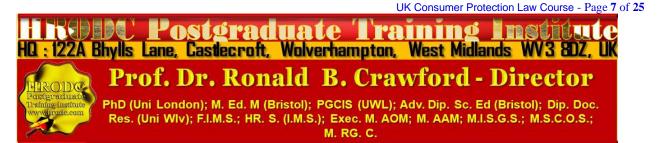
By the conclusion of the specified learning and development activities, delegates will be able to:

- Demonstrate a heightened understanding of the provisions of UK Consumer Protection Law and its application;
- Determine the role of the Competition and Marketing Authority (CMA) in Promoting Fairness to Consumers;
- > Determine the role of Trading Standards in protecting consumer rights;
- Specify the retailer's liability under the Consumer Protection Laws;
- Know the liability of manufacturer under the Consumer Protection Laws;
- Explain in detail the principles of "Repair of Refund";
- Explain what are covered by the manufacturers' warranty;
- > Explain the concept of "Fit For Purpose" Rule and determine its implications;
- Identify transactions which are not considered a 'Sale';
- Determine the Consumer Rights in Paying For Goods and Services;

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- Discuss the unfair contract terms;
- Determine the most appropriate way of addressing unfair terms in home improvement contracts;
- Outline at least five provisions of the Consumer Rights Act 2015, analysing their enforceability;
- > Ascertain the unfair terms in Holiday Caravan Agreements;
- Learn how the unfair terms in Consumer Contracts are interpreted;
- Become familiar with the provisions of Regulations 1999;
- > Indicate the correct interpretation of the law in relation to:
  - Financial Penalties;
  - Cancellation Clauses;
  - Supplier's Right to Cancel Without Notice;
  - Excessive Notice Periods for Consumer Cancellation;
  - Binding Consumers to Hidden Terms;
  - Supplier's Rights to Vary Terms Generally;
  - Right to Change What Is Supplied;
  - Price Variation Clauses;
  - Supplier's Right of Final Decision;
  - Entire Agreement and Formality Clauses;
  - Binding Consumers Where the Supplier Defaults;
  - Supplier's Right to Assign Without Consent;
  - Restricting the Consumer's Remedies.
- Analyse of other terms considered potentially unfair;
- Determine how the consumer's rights are protected under the Unfair Trading Regulations 2008;
- Demonstrate an understanding of the flaws that have been uncovered in the "Payment Protection Insurance Market Investigation Order 2011";
- Demonstrate a heightened understanding of the implications of the Supreme Court's Ruling on Payment Protection Insurance (PPI) in the UK;
- Gain information about Consumer Credit Directive (CCD) 2010/ 2011;
- Distinguish selling at a distance from the distance selling;
- Evaluate the key provisions of Estate Agents Act 1979;
- Enumerate the Core Criteria for Consumer Codes of Practice.

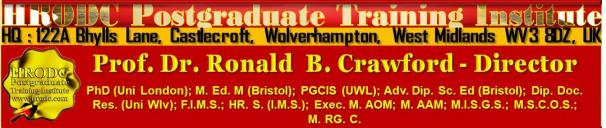


## **Course Contents, Concepts and Issues**

Part 1 - Salient Consumer-Related Terms and Their Legal Interpretations

- Trader;
- Consumer;
- Business;
- Goods;
- Services;
- Digital Content.
- Sales Contract;
- Hire Purchase Agreement;
- Contract For The Hire of Goods;
- Contract For Transfer of Goods;
- Absolute Contract;
- Conditional Contract;
- Mixed Contract;
- Ownership of Goods;
- Transferring Ownership of Goods.

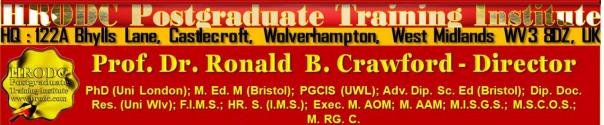
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## Part 2 - Provisions of the Consumer Rights Act 2015 and Their Enforceability (1)

- Sales Contracts;
- Contracts For The Hire of Goods;
- Hire-Purchase Agreements;
- Contracts For Transfer of Goods;
- Goods to Be of Satisfactory Quality;
- Goods to Be Fit For Particular Purpose;
- Goods to Be As Described;
- Other Pre-Contract Information Included In Contract;
- Goods to Match A Sample;
- Goods to Match A Model Seen or Examined;
- Trader to Have Right to Supply The Goods Etc;
- Consumer's Rights to Enforce Terms About Goods;
- Right to Reject;
- Time Limit For Short-Term Right to Reject;
- Right to Repair or Replacement;
  Right to Price Reduction or Final Right to Reject;
- Delivery of Wrong Quantity;
- Instalment Deliveries;
- Passing of Risk.

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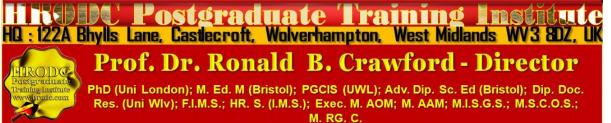
## Part 3 - Provisions of the Consumer Rights Act 2015 and Their Enforceability (2)

- Goods Under Guarantee;
- Liability That Cannot Be Excluded or Restricted;
- Contracts Applying Law of Non-EEA State
- Digital Content to Be of Satisfactory Quality;
- Digital Content to Be Fit For Particular Purpose;
- Digital Content to Be As Described;
- Other Pre-Contract Information Included In Contract;
- Supply By Transmission and Facilities For Continued Transmission;
- Quality, Fitness and Description of Content Supplied Subject to Modifications;
- Trader's Right to Supply Digital Content;
- Consumer's Rights to Enforce Terms About Digital Content;
- Right to Repair or Replacement;
- Right to Price Reduction;
- Remedy For Damage to Device or to Other Digital Content;
- Liability That Cannot Be Excluded or Restricted;
- Contract For A Trader to Supply A Service to A Consumer.

## Part 4 - Provisions of the Consumer Rights Act 2015 and Their Enforceability (3)

- Service to Be Performed With Reasonable Care and Skill;
- Information About The Trader or Service to Be Binding;
- Reasonable Price to Be Paid For A Service;
- Service to Be Performed Within A Reasonable Time;
- Relation to Other Law On Contract Terms;
- Consumer's Rights to Enforce Terms About Services;
- Right to Repeat Performance;

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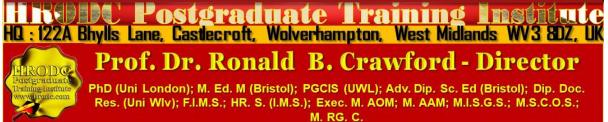


- Right to Price Reduction;
- Liability That Cannot Be Excluded or Restricted;
- Powers of The Court;
- Requirement For Contract Terms and Notices to Be Fair;
- Contract Terms Which May or Must Be Regarded As Unfair;
- Exclusion From Assessment of Fairness;
- Bar On Exclusion or Restriction of Negligence Liability;
- Effect of An Unfair Term On The Rest of A Contract;
- Requirement For Transparency;
- Contract Terms That May Have Different Meanings;
- Enforcement of The Law On Unfair Contract Terms;
- Duty of Court to Consider Fairness of Term;
- Application of Rules to Secondary Contracts;
- Disapplication of Rules to Mandatory Terms and Notices;
- Contracts Applying Law of non-EEA State;
- Investigatory Powers etc.

## Part 5 - Provisions of the Consumer Rights Act 2015 and Their Enforceability (4)

- Amendment of Weights and Measures Legislation Regarding Unwrapped Bread;
- Enterprise Act 2002: Enhanced Consumer Measures and Other Enforcement;
- Contravention of Code Regulating Premium Rate Services;
- Private Actions In Competition Law;
- Appointment of Judges to The Competition Appeal Tribunal
- Duty of Letting Agents to Publicise Fees Etc;
- Letting Agents to Which The Duty Applies;
- Fees to Which The Duty Applies;
- Letting Agency Work and Property Management Work;
- Enforcement of The Duty;



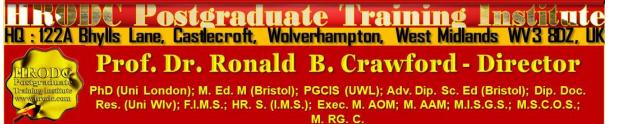


- Supplementary Provisions;
- Qualifying Institutions For The Purposes of The Student Complaints Scheme;
- Duty to Provide Information About Tickets;
- Prohibition on Cancellation or Blacklisting;
- Duty to Report Criminal Activity;
- Duty to Review Measures Relating to Secondary Ticketing;
- Power to Make Consequential Provision;
- Power to Make Transitional, Transitory and Saving Provision;
- Financial Provision.

## Part 6 – Other Pertinent Issues in Consumer Protection: Their Legal Bases and Remedies

- > Purchasing Goods at Home:
  - Buying on the doorstep;
  - Criminal Offences;
  - Distance Selling;
  - The Right to Clear Information;
  - Right to Cancel;
  - If the Seller is Outside UK;
  - If the Goods Don't Arrive.
- Consumers and Credit:
  - Consumer Credit, Generally;
  - Right of Withdrawal;
  - Credit Cards;
  - Credit Reference Agencies;
  - Credit Unions;
  - Logbook Loans;
  - Money Lenders;

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- Payday Loans;
- Personal Loans.

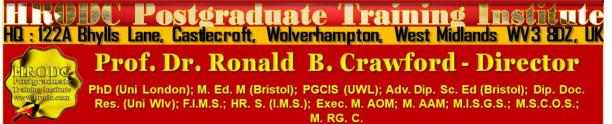
## Part 7 - Other Consumer Protection Legislation, and Associations: How Beneficial?

- The Role of The Consumer Credit (Agreements) Regulations 2010: Statutory Instrument 2010 No. 1014;
- Effectiveness of The Consumer Credit (Advertisements) Regulations 2010: Statutory Instrument 2010 No. 1970;
- > The Role of The Consumer Credit Association (CCA);
- > The Function of The Consumer Credit Trade Association (CTA);
- > The Finance and Leasing Association (FLA): Benefit To Consumers?

## Part 8 - Pertinent Issues in Consumer Protection: Their Legal Bases and Remedies

- > Defective goods purchased on credit:
  - Inability to Meet Repayments;
  - The Consumer Credit Act and Extortionate;
  - Credit Bargains;
- > The Consumer Protection from Unfair Trading:
  - Regulations 2008;
  - Misleading Actions And Omissions;
  - Aggressive Practices;
  - General Duty Not To Trade Unfairly;
  - Consequences of Non-Compliance;

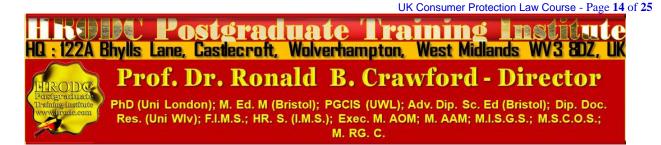
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- > Unsafe Goods:
  - General.
- > Package Holidays:
  - The Package Travel. Package Holidays and Package Tours Regulations 1992;
  - The Definition of Package Holidays;
  - Information Given by Tour Operator;
  - Statements Made in Holiday Brochure;
  - Liability-Terms and Performance of the Contract;
  - Alterations to a Holiday;
  - Overbooking of Flights;
  - Insolvency of the Tour Operator;
  - Consumer Remedies;

## Part 9 - Dispute Resolution For Consumers

- Consumer-Supplier Disputes;
- Alternative Dispute Resolution (ADR);
- Alternative Dispute Regulations 2015: Statutory Instrument 2015 No. 542;
- > Types of Alternative Dispute Resolution;
  - Conciliation;
  - Arbitration;
  - Mediation;
  - Ombudsman Schemes;

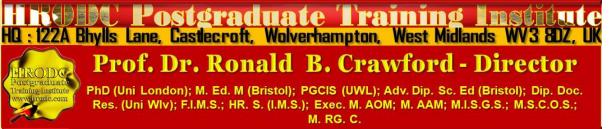


- Locating an Alternative Dispute Resolution Scheme;
- Some Consumer Dispute Resolution Agents:
  - Office of Gas and Electricity Markets (Ofgem)
  - Financial Conduct Authority (FCA)
  - Civil Aviation Authority (CAA)
- The Small Claims Court;
- > Statute of Limitation: Standard and Variable;
- Types and Levels of Claim;
- Initiating a Small Claim;
- Letter Before Action.

## Part 10 - Renowned Consumer-Supplier Dispute Areas

- Timeshare Property;
- Payment Protection Insurance (PPI);
- Implications of the Supreme Court's (2015) Ruling on Payment Protection Insurance (PPI) in the UK;
- Travel Insurance;
- Suppliers Going Out of Business;
- Dry Cleaning;
- Mobile Phones;
- Private and Car Boot Sales;
- Buying at Auction;
- Banks and Building Societies;
- Car Insurance.
- Retailer VS Manufacturer's Liability.

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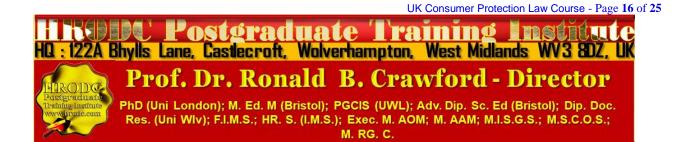
# Postgraduate Diploma, Postgraduate Certificate, and Diploma – Postgraduate - Short Course Regulation

## Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate: Their Distinction, Credit Value and Award Title

Postgraduate Short Courses of a minimum of five days' duration, are referred to as Diploma – Postgraduate. This means that they are postgraduate credits, towards a Postgraduate Certificate and Postgraduate Diploma. Postgraduate Certificate and Postgraduate Diploma represent Programmes of Study, leading to Awards bearing their title prefixes. While we, refer to our short studies, of 5 days to five weeks, as 'Courses', those with duration of 6 weeks and more are labelled 'Programmes'. Nevertheless, in line with popular usage, we often refer to all study durations as 'Courses'. Another mark of distinction, in this regard, is that participants in a short course are referred to as 'Delegates', as opposed to the term 'Students', which is confined to those studying a Postgraduate Programme.

Courses are of varying Credit-Values; some being Single-Credit, Double-Credit, Triple-Credit, Quad-Credit, 5-Credit, etc. These short courses accumulate to Postgraduate Certificate, with a total of 180 Credit-Hours (= 6 X 5-Day Courses or 3 X 10-Day Courses), or Postgraduate Diploma, with a total of 360 Credit-Hours (= 12 X 5-Day Courses or 6 X 10-Day Courses).

Delegates studying courses of 5-7 days' duration, equivalent to 30-42 Credit-Hours (Direct Lecturer Contact), will, on successful assessment, receive the Diploma – Postgraduate Award. This represents a single credit at Postgraduate Level. While 6-day and 7-day courses also lead to a Diploma – Postgraduate, they accumulate 36 and 42 Credit Hours, respectively.



## Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate Assessment Requirement

Because of the intensive nature of our courses and programmes, assessment will largely be in-course, adopting differing formats. These assessment formats include, but not limited to, in-class tests, assignments, end of course examinations. Based on these assessments, successful candidates will receive the Diploma – Postgraduate, Postgraduate Certificate, or Postgraduate Diploma, as appropriate.

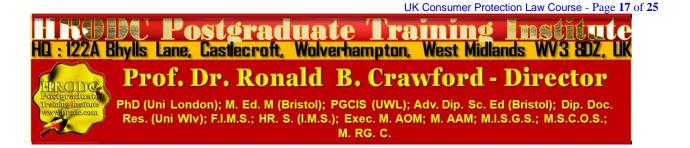
In the case of Diploma – Postgraduate, a minimum of 70% overall pass is expected. In order to receive the Awards of Postgraduate Certificate and Postgraduate Diploma, candidates must have accumulated at least the required minimum 'Credit-Hours', with a pass (of 70% and above) in at least 70% of the courses taken.

Delegates and students who fail to achieve the requirement for Postgraduate Certificate, Postgraduate Diploma, or Diploma - Postgraduate - will be given support for 2 re-submissions for each course. Those delegates who fail to achieve the assessment requirement for the Postgraduate Diploma or Diploma - Postgraduate - on 2 resubmissions, or those who elect not to receive them, will be awarded the Certificate of Attendance and Participation.

### Diploma – Postgraduate, Postgraduate Certificate, and Postgraduate Diploma Application Requirements

Applicants for Diploma – Postgraduate – Postgraduate Certificate, and Postgraduate Diploma are required to submit the following documents:

- Completed Postgraduate Application Form, including a passport sized picture affixed to the form;
- A copy of Issue and Photo (bio data) page of the applicant's current valid passport or copy of his or her Photo-embedded National Identity Card;
- Copies of credentials mentioned in the application form.



#### Admission and Enrolment Procedure

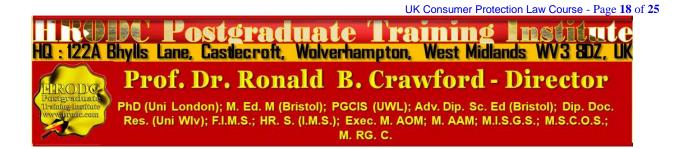
- On receipt of all the above documents we will assess applicants' suitability for the Course or Programme for which they have applied;
- If they are accepted on their chosen Course or Programme, they will be notified accordingly and sent Admission Letters and Invoices;
- One week after the receipt of an applicant's payment or official payment notification, the relevant Course or Programme Tutor will contact him or her, by e-mail or telephone, welcoming him or her to HRODC Postgraduate Training Institute;
- Those intending to study in a foreign country, and require a Visa, will be sent the necessary immigration documentation, to support their application;
- Applicants will be notified of the dates, location and venue of enrolment and orientation, where appropriate.

## Modes of Study and Duration of Postgraduate Certificate and Postgraduate Diploma Programmes

There are two delivery formats for Postgraduate Certificate and Postgraduate Diploma Programmes, as follows:

- Intensive Full-time (Classroom-Based) Mode, lasting 3 months for Postgraduate Diploma, and 6 weeks for Postgraduate Certificate. These durations are based on six hours' lecturer-contact per day, five days (30 hours) per week, for Postgraduate Diploma;
- Video-Enhanced On-Line Mode. This interactive online mode lasts twenty (20) weeks, for Postgraduate Diploma, and ten (10) weeks for Postgraduate Certificate.
  Our calculation is based on three hours per day, six days per week.

Whichever study mode is selected, the aggregate of 360 Credit Hours must be achieved.



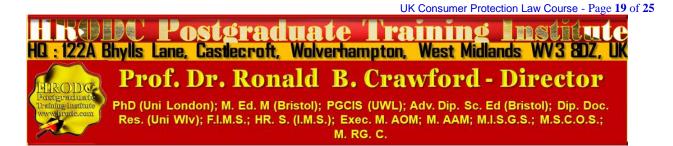
## Introducing Our Video-Enhanced Online Study Mode

In a move away from the traditional online courses and embracing recent developments in technology-mediated distance education, HRODC Postgraduate Training Institute has introduced a Video-Enhanced Online delivery. This Online mode of delivery is revolutionary and, at the time of writing, unique to HRODC Postgraduate Training Institute.

You are taught as individuals, on a one-to-one or one-to-small-group basis. You see the tutor face to-face, for the duration of your course. You will interact with the tutor, ask and address questions; sit examinations in the presence of the tutor. It is as real as any face-to-face lecture and seminar can be. Choose from a wide range of Diploma – Postgraduate Courses and an increasing number of Specialist Postgraduate Certificate and Postgraduate Diploma Programmes. You might also accumulate Postgraduate Short Courses, via this mode of study, over a 6-year period, towards a Postgraduate Certificate or Postgraduate Diploma.

## Key Features of Our Online Study: Video-Enhanced Online Mode

- The tutor meets the group and presents the course, via Video, in a similar way to its classroom-based counterpart;
- > All participants are able to see, and interact with, each other, and with the tutor;
- They watch and discuss the various video cases and demonstrations that form an integral part of our delivery methodology;
- Their assessment is structured in the same way as it is done in a classroom setting;
- The Video-Enhanced Online mode of training usually starts on the 1<sup>st</sup> of each month, with the cut-off date being the 20<sup>th</sup> of each month, for inclusion the following month;
- Its duration is twice as long as its classroom-based counterpart. For example, a 5-day (30 Credit Hours) classroom-based course will last 10 days, in Video-Enhanced Online mode. This calculation is based on 3 hours tuition per day, adhering to the Institute's required 30 Credit-Hours;
- The cost of the Video-Enhanced Online mode is 67% of similar classroom-based courses;



For example, a 5-day classroom-based course, which costs Five Thousand Pounds, is only Three Thousand Three Hundred and Fifty Pounds (£3,350.00) in Video-Enhanced Online Mode.

## 10-Week Video-Enhanced Online Postgraduate Certificate and 20-Week Video-Enhanced Online Postgraduate Diploma

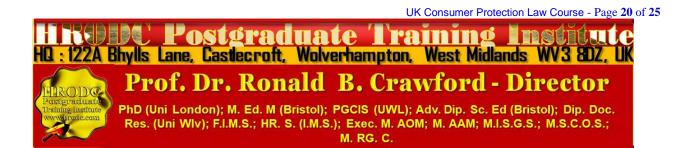
You might study an Online Postgraduate Certificate or Online Postgraduate Diploma, in 10 and 20 weeks, respectively, in the comfort of your office or homes, through HRODC Postgraduate Training Institute's Video-Enhanced Online Delivery. We will deliver the 180 Credit-Hours and 360 Credit-Hours, in line with our regulation, through 'Direct-Lecturer-Contact', within the stipulated timeframe. We aim to fit the tuition around your work, family commitment and leisure, thereby enhancing your maintenance of an effective 'work-study-lifestyle balance', at times convenient to you and your appointed tutor.

## **Cumulative Postgraduate Certificate and Postgraduate Diploma Courses**

All short courses can accumulate to the required number of Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, over a six-year period from first registration and applies to both general and specialist groupings. In this regard, it is important to note that short courses vary in length, the minimum being 5 days (Diploma – Postgraduate) – equivalent to 30 Credit Hours, representing one credit, as is tabulated below.

On this basis, the definitive calculation on the Award requirement is based on the number of hours studied (aggregate credit-value), rather than merely the number of credits achieved. This approach is particularly useful when a student or delegate studies a mixture of courses of different credit-values.

For those delegates choosing the accumulative route, it is advisable that at least one or two credits be attempted each year. This will ensure that the required 180 Credit-Hours and 360 Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, respectively, are

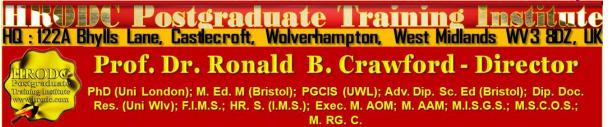


achieved, within the designated period. These Credit-Values, awards and their accumulation

are exemplified below.

Examples of Postgraduate Course Credits: Their Value, Award Prefix & Suffix – Based on 5-Day Multiples		
Credit Value	Credit	Award Title Prefix (& Suffix)
	Hours	· · · · · ·
Single-Credit	30-54	Diploma - Postgraduate
Double-Credit	60-84	Diploma – Postgraduate (Double-Credit)
Triple-Credit	90-114	Diploma – Postgraduate (Triple-Credit)
Quad-Credit	120-144	Diploma – Postgraduate (Quad-Credit)
5-Credit	150-174	Diploma – Postgraduate (5-Credit)
6-Credit	180-204	Postgraduate Certificate
7-Credit	210-234	Postgraduate Certificate (+ 1 Credit)
8-Credit	240-264	Postgraduate Certificate (+2 Credits)
9-Credit	270-294	Postgraduate Certificate (+3 Credits)
10-Credit	300-324	Postgraduate Certificate (+ 4 Credits)
11-Credit	330-354	Postgraduate Certificate (+5 Credits)
12-Credit	360	Postgraduate Diploma
360 Credit-Hours = Postgraduate Diploma		
12 X 5-Day Courses = 360 Credit-Hours = Postgraduate Diploma		
10 X 6-Day Courses = 360 Credit-Hours = Postgraduate Diploma		

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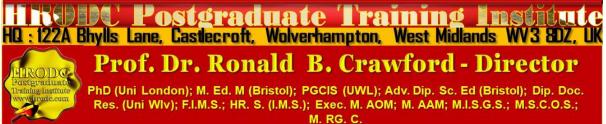


## Exemplification of Accumulated Postgraduate Certificate and Postgraduate Diploma Award Titles

All Specialist Postgraduate Certificate and Postgraduate Diploma Programmes have their predetermined Award Titles. Where delegates do not follow a Specialism, for accumulation to a Postgraduate Diploma, they will normally be Awarded a General Award, without any Specialist Award Title. However, a Specialist Award will be given, where a delegate studies at least seventy percent (70%) of his or her courses in a specialist grouping. These are exemplified below:

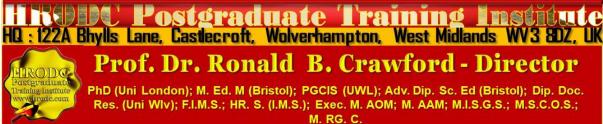
- 1. Postgraduate Diploma in Accounting and Finance;
- 2. Postgraduate Certificate in Accounting and Finance;
- 3. Postgraduate Certificate in Aviation Management;
- 4. Postgraduate Diploma in Aviation Management;
- 5. Postgraduate Certificate in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;
- 6. Postgraduate Diploma in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;
- 7. Postgraduate Certificate in Business Communication;
- 8. Postgraduate Diploma in Business Communication;
- 9. Postgraduate Certificate in Corporate Governance;
- 10. Postgraduate Diploma in Corporate Governance;
- **11.**Postgraduate Certificate in Costing and Budgeting;
- 12. Postgraduate Diploma in Costing and Budgeting;
- 13. Postgraduate Certificate in Client or Customer Relations;
- 14. Postgraduate Diploma in Client or Customer Relations;
- 15. Postgraduate Certificate in Engineering and Technical Skills;
- 16. Postgraduate Diploma in Engineering and Technical Skills;
- 17. Postgraduate Certificate in Events Management;
- 18. Postgraduate Diploma in Events Management;
- **19.** Postgraduate Certificate in Health and Safety Management;

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- 20. Postgraduate Diploma in Health and Safety Management;
- 21. Postgraduate Certificate in Health Care Management;
- 22. Postgraduate Diploma in Health Care Management;
- 23. Postgraduate Certificate in Human Resource Development;
- 24. Postgraduate Diploma in Human Resource Development;
- 25. Postgraduate Certificate in Human Resource Management;
- 26. Postgraduate Diploma in Human Resource Management;
- 27.Postgraduate Certificate in Information and Communications Technology (ICT);
- 28. Postgraduate Diploma in Information and Communications Technology (ICT);
- 29. Postgraduate Certificate in Leadership Skills;
- **30.** Postgraduate Diploma in Leadership Skills;
- **31.**Postgraduate Certificate in Law International and National;
- 32. Postgraduate Diploma in Law International and National;
- **33.** Postgraduate Certificate in Logistics and Supply Chain Management;
- 34. Postgraduate Diploma in Logistics and Supply Chain Management;
- 35. Postgraduate Certificate in Management Skills;
- 36. Postgraduate Diploma in Management Skills;
- 37. Postgraduate Certificate in Maritime Studies;
- 38. Postgraduate Diploma in Maritime Studies;
- **39.** Postgraduate Certificate in Oil and Gas Operation;
- 40. Postgraduate Diploma in Oil and Gas Operation;
- 41. Postgraduate Certificate in Oil and Gas Accounting;
- 42. Postgraduate Diploma in Oil and Gas Accounting;
- 43. Postgraduate Certificate in Politics and Economic Development;
- 44. Postgraduate Diploma in Politics and Economic Development;
- 45. Postgraduate Certificate in Procurement Management;
- 46. Postgraduate Diploma in Procurement Management;
- 47. Postgraduate Certificate in Project Management;





48. Postgraduate Diploma in Project Management;

**49.** Postgraduate Certificate in Public Administration;

50. Postgraduate Diploma in Public Administration;

51. Postgraduate Certificate in Quality Management;

52. Postgraduate Diploma in Quality Management;

**53.** Postgraduate Certificate in Real Estate Management;

54. Postgraduate Diploma in Real Estate Management;

55. Postgraduate Certificate n Research Methods;

56. Postgraduate Diploma in Research Methods;

57. Postgraduate Certificate in Risk Management;

58. Postgraduate Diploma in Risk Management;

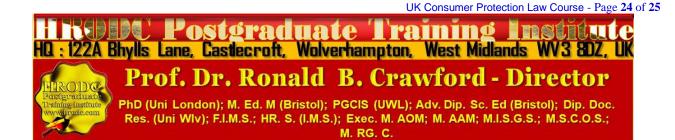
59. Postgraduate Certificate in Sales and Marketing;

60. Postgraduate Diploma in Sales and Marketing;

61. Postgraduate Certificate in Travel, Tourism and International Relations;

62. Postgraduate Diploma in Travel, Tourism and International Relations.

The actual courses studied will be detailed in a student or delegate's Transcript.



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The submission of our application form or otherwise registration by of the submission of a course booking form or e-mail booking request is an attestation of the candidate's subscription to our Policy Terms and Conditions, which are legally binding.

# Prof. Dr. Ronald B. Crawford Director

**HRODC** Postgraduate Training Institute

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