

# HRODC Postgraduate Training Institute



**A Postgraduate - Only Institution**



**#066**

**Anti-Dumping in Practice: Hypothesising, Case Reporting, Case Investigation, Countervailing Actions, Sunset Review and Suspension**

**Postgraduate Short Course**

**Leading To:**

**DIPLOMA - POSTGRADUATE IN**

**Anti-Dumping, Anti-Subsidy and Sunset Review, 36 Credit-Hours**

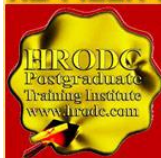
**Accumulating to A**

**Postgraduate Certificate, With 144 Additional Credit-Hours, or A**

**Postgraduate Diploma, With 324 Additional Credit-Hours**

**HRODC Postgraduate Training Institute**

**HQ : 122A Bhylls Lane, Castlecroft, Wolverhampton, West Midlands WV3 8DZ, UK**



**Prof. Dr. Ronald B. Crawford - Director**

PhD (Uni London); M. Ed. M (Bristol); PGCIS (UWL); Adv. Dip. Sc. Ed (Bristol); Dip. Doc. Res. (Uni Wlv); F.I.M.S.; HR. S. (I.M.S.); Exec. M. AOM; M.I.S.G.S.; M.S.C.O.S.; M. RG. C.



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**Websites:**  
<https://www.hrodc.com/>  
<https://www.hrodc.london>  
[postgraduateshortcourses.com/](https://www.postgraduateshortcourses.com/)

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[institute@hrodc.com](mailto:institute@hrodc.com)  
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**HRODC Postgraduate Training Institute, A Postgraduate-Only Institution**  
**Our UK Government's Verification and Registration**


**Our Institute is Verified by, and Registered with, the United Kingdom (UK) Register of Learning Providers (UKRLP), of the Department for Education (DfE). Its UK Provider Reference Number (UKPRN) is: 10019585 and might be located at: <https://www.ukrlp.co.uk/>.**

### Course Coordinator:

Prof. Dr. R. B. Crawford is the Director of HRODC Postgraduate Training Institute, A Postgraduate-Only Institution. He has the following Qualifications and Affiliations:

- Doctor of Philosophy {(PhD) {University College London (UCL) - University of London}};
- MEd Management (University of Bath);
- Postgraduate (Advanced) Diploma Science Teacher Ed. (University of Bristol);
- Postgraduate Certificate in Information Systems (University of West London, formerly Thames Valley University);
- Diploma in Doctoral Research Supervision, (University of Wolverhampton);

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- Teaching Certificate;
- Fellow of the Institute of Management Specialists;
- Human Resources Specialist, of the Institute of Management Specialists;
- Member of the Asian Academy of Management (MAAM);
- Member of the International Society of Gesture Studies (MISGS);
- Member of the Standing Council for Organisational Symbolism (MSCOS);
- Member of ResearchGate;
- Executive Member of Academy of Management (AOM). There, his contribution incorporates the judging of competitions, review of journal articles, and guiding the development of conference papers. He also contributes to the Disciplines of:
  - Human Resources;
  - Organization and Management Theory;
  - Organization Development and Change;
  - Research Methods;
  - Conflict Management;
  - Organizational Behavior;
  - Management Consulting;
  - Gender & Diversity in Organizations; and
  - Critical Management Studies.

**Professor Dr. Crawford has been an Academic in the following UK Universities:**

- University of London (Royal Holloway), as Research Tutor;
- University of Greenwich (Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- University of Wolverhampton, (Wolverhampton Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- London Southbank University (Business School), as Lecturer and Unit Leader.


**His responsibilities in these roles included:**

- Doctoral Research Supervisor;
- Admissions Tutor;
- Postgraduate and Undergraduate Dissertation Supervisor;
- Programme Leader;

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➤ Personal Tutor

## For Whom This Course is Designed

### This Course is Designed For:

- Anti-dumping officials;
- Audit Commission Members;
- Commercial Farmers;
- Contract Managers;
- Corporate Executives;
- Department of Commercial Officials;
- Economists;
- Exporters generally;
- General Trade Officials;
- Importers who which to challenge dumping charges levied against them;
- Importers, generally;
- Industrial Advisors;
- Industrialists;
- International Trade Organisations;
- Management Accountants;
- Managers;
- Manufacturers who are desirous of filing dumping claims against exporters;
- Members of governments whose responsibility it is to investigate and report on suspected dumping activities;
- National Development Bank Officials;
- National Trade Organisations;
- Officials of Rural Development Agencies;
- Policymakers responsible for drafting national anti-dumping legislation;
- Presidents and Vice-Presidents of Industries;
- Senior Officers of Department of Trade;
- Trade Ministers and Undersecretaries;
- Vice-Presidents of manufacturing companies;

Anti-Dumping in Practice: Hypothesising, Case Reporting, Case Investigation, Countervailing Actions, Sunset Review and Suspension Course, Leading to Diploma Postgraduate - in Anti-Dumping Anti Subsidy and Sunset, and 36 Credit-Hours, Accumulating to A Postgraduate Certificate, with 144 Additional Credit-Hours, a Postgraduate Diploma, with -324 Additional Credit-Hours

- All others desirous of gaining expertise in legal issues relating to dumping, anti-dumping, subsidies, countervailing actions, antidumping investigation and reporting, sunset review, anti-dumping case management.

<b>Classroom-Based Duration and Cost:</b>	
<b>Classroom-Based Duration:</b>	<b>6 Days</b>
<b>Classroom-Based Cost:</b>	<b>£6,000.00 Per Delegate</b>
<b>Online (Video-Enhanced) Duration and Cost</b>	
<b>Online Duration:</b>	<b>12 Days – 3 Hours Per Day</b>
<b>Online Cost:</b>	<b>£4,020.00 Per Delegate</b>

### Classroom-Based Course and Programme Cost includes:


- Free Continuous snacks throughout the Event Days;
- Free Hot Lunch on Event Days;
- Free City Tour;
- Free Stationery;
- Free On-site Internet Access;
- Postgraduate Diploma/ Diploma – Postgraduate –or
- Certificate of Attendance and Participation – if unsuccessful on resit.

### Students and Delegates will be given a Selection of our Complimentary Products, which include:

- **Our Branded Leather Conference Folder;**
- **Our Branded Leather Conference Ring Binder/ Writing Pad;**
- **Our Branded Key Ring/ Chain;**
- **Our Branded Leather Conference (Computer – Phone) Bag – Black or Brown;**
- **Our Branded 8-16 GB USB Flash Memory Drive, with Course Material;**
- **Our Branded Metal Pen;**
- **Our Branded Polo Shirt.;**

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➤ **Our Branded Carrier Bag.**

**Daily Schedule: 9:30 to 4:30 pm.**

**Delivery Locations:**

1. **Central London, UK;**
2. **Dubai, UAE;**
3. **Kuala Lumpur, Malaysia;**
4. **Amsterdam, The Netherlands;**
5. **Brussels, Belgium;**
6. **Paris, France; and**
7. **Durban, South Africa;**
8. **Other International Locations, on request.**

**Anti-Dumping and Anti-Subsidy: Claims, Measure, Stance, Sunset Review and Suspension Course**

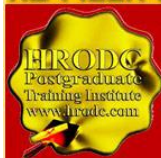
**Leading to Diploma – Postgraduate – in Anti-Dumping and Anti-Subsidy and 36 Credit-Hours, Accumulating to a Postgraduate Certificate, with 144 Additional Credit-Hours, or a Postgraduate Diploma, with 324 Additional Credit-Hours**

**Course Objectives**

By the conclusion of the specified learning and development activities, delegates will be able to:

- Determine the importance of international trade in the global economy;
- Specify the role of international trade in economic development, sustainability and growth;
- Establish the link between openness and productivity;
- Demonstrate a heightened understanding of the provisions of The World Trade Agreement (WTA) 1994;

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- Determine the scope, functions and structure of the WTO;
- Ascertain the relationship of WTO with other organisations;
- Demonstrate an improved skill in conducting the decision-making process;
- Acquire an update of the latest amendments of the WTO;
- Describe the rules on accession;
- Discuss the non-application of multilateral trade agreements between particular members;
- Obtain a keen understanding of the rules on acceptance, entry into force and deposit;
- Cite the rules applicable to Withdrawal of membership in WTO and other miscellaneous provisions;
- Recount the establishment of the Uruguay Round Protocol GATT 1994;
- Demonstrate a heightened understanding of the General Agreement on Tariffs and Trade (GATT) and its relationship to the environmental policy;
- Determine the provisions of WTO on:
  - Agriculture;
  - Sanitary and Phytosanitary Measures;
  - Textiles and Clothing;
  - Technical Barriers to Trade;
  - Trade-Related Investment;
  - Pre-shipment Inspection;
  - Rules of Origin;
  - Import Licensing Procedures;
  - Subsidies and Countervailing Measures;
  - Government Procurement.
- Enumerate the effects of dumping on the economy of host countries and name the effects of dumping on the economy of domestic and of transshipment countries;
- Analyse cases in selected countries including Europe and the World Trade Directorate;
- Acquire a heightened knowledge of The UK trade and investment white paper;
- Demonstrate an understanding of The UK's response to the EU Commission's concern on anti-subsidy;
- Identify The aim of the General Agreement on Trade in Services (GATS);

- Establish the interrelated nature of General Agreement on Trade in Services (GATS) and WTO;
- Identify the role of General Agreement on Trade in Services (GATS) as viewed by the European Commission;
- Enumerate the main points of critique of General Agreement on Trade in Services (GATS);
- Determine whether the developing countries are marginalized by General Agreement on Trade in Services (GATS);
- Establish the link between General Agreement on Trade in Services (GATS) and National Security;
- Devise an effective remedy, within the WTO guidelines, based on the premise that injury has occurred within a specified industry;
- Effectively record data relevant to the countervailing measures that might be evidenced in the case for a Sunset Review;
- Establish the WTO requirement for suspension of the countervailing measures;
- Determine the situations under which a Sunset Review is permitted under the ADA;
- Devise a communication mechanism that will effectively inform Industrialists and other relevant parties, the aspects of the ADA and their role in the suspension of the countervailing measures and the establishment of a sunset review;
- Use case examples to build a scenario within which to conduct a sunset review;
- Use data from a sunset review to determine whether there are grounds for the continuance or suspension of the countervailing measures;
- Look beyond the sunset review and countervailing measure suspension to the formulation of government policy and strategy that will discourage dumping, within the ADA.



## Course Contents, Concepts and Issues

### Part 1 – Trade and The Global Economy

- The Role of International Trade in Economic Development, Sustainability and Growth;
- Openness and Productivity;
- The World Trade Agreement (WTA) 1994;
- The Establishment of the World Trade Organization (WTO);
- Agreement Establishing the World Trade Organization;
- Article I - Establishment of the Organization;
- Article II - Scope of the World Trade Organisation (WTO);
- Article III - Functions of the World Trade Organisation (WTO);
- Article IV - Structure of the World Trade Organisation (WTO);
- Article V - Relations with Other Organizations;
- Article VI - The Secretariat;
- Article VII - Budget and Contributions;
- Article VIII - Status of the World Trade Organisation (WTO);
- Article IX - Decision-Making;
- Article X – Amendments;
- Article XI - Original Membership;
- Article XII – Accession;
- Article XIII - Non-Application of Multilateral Trade Agreements between Particular Members;
- Article XIV - Acceptance, Entry into Force and Deposit;
- Article XV – Withdrawal;
- Article XVI - Miscellaneous Provisions;
- The Uruguay Round Protocol GATT 1994;
- Understanding the General Agreement on Tariffs and Trade (GATT);
- GATT's Relationship to Environmental Policy;

- World Trade Organisation (WTO) Agreement on Agriculture;
- World Trade Organisation (WTO) Agreement On Sanitary and Photo Sanitary Measures;
- World Trade Organisation (WTO) Agreement on Textiles and Clothing;
- World Trade Organisation (WTO) Agreement on Technical Barriers to Trade;
- World Trade Organisation (WTO) Agreement on Trade-Related Investment;
- World Trade Organisation (WTO) Agreement on Pre-Shipment Inspection;
- World Trade Organisation (WTO) Agreement on Rules of Origin;
- World Trade Organisation (WTO) Agreement on Import Licensing Procedures;
- World Trade Organisation (WTO) Agreement on Subsidies and Countervailing Measures;
- World Trade Organisation (WTO) Agreement on Government Procurement.

## Part 2 – Dumping Determination and Anti-Dumping Duty

- Defining “Dumping”;
- Determination for Calculation of Normal Value:
  - Domestic Price:
    - ✚ Like Product;
    - ✚ Sales in the ordinary Course of Trade;
    - ✚ Insufficient Volume of Sales;
  - Third Country Exports;
  - Constructed Normal Value.
- Criterion for Imposing Anti-Dumping Measures;
- Calculation of Dumping Margin;
- Material Injury;
- Factors to be Considered in Making Determinations of Material Injury;
- Casual Link between the Material Injury and the Dumped Import;
- Investigation to Determine Imposition of Anti-Dumping Measure;
- Circumstances when Investigation will be Terminated;
- Imposition and Collection of Anti-Dumping Duties.

### Part 3 – Anti-Dumping Case: India vs. Mexico for the Importation of Acrylic Fibre

- Subject;
- Product Involve and Scope of Investigation;
- The Parties;
- Standing;
- India's Claim:
  - Like Goods;
  - Dumping and Dumping Margin;
  - Injury and Causal Link.
- Final Findings of the Ministry of Commerce of New Delhi:
  - Product under Consideration;
  - Like Articles;
  - Dumping;
  - Injury and Causal Link.
- Final Findings;
- Amount of Imposable Anti-Dumping Duty.

### Part 4 – Actionable Forms of Dumping and Its Effect

- Actionable Forms of Dumping:
  - Predatory Dumping;
  - Cyclical Dumping;
  - Market Expansion Dumping;
  - State-Trading Dumping;
  - Strategic Dumping.
- Effects of Dumping on Original and Transshipment Countries and Domestic Countries;
- The Patriotism Instance: The British Flag Scenario;
- Europe and the World Trade Directorate;
- European Commission's Investigation of Allegations of Injury to The EU Steel Industry, Caused by Subsidised Imports from India and Korea;

- Analysis the EU Findings:
  - Were Other Imports To Blame?
  - Does The Domestic Industry Suffer From Over Capacity?
- The UK Trade and Investment White Paper, 'Making Globalisation a Force for Good';
- Analytical Support for the Trade and Investment White Paper;
- The UK's Response to the EU Commission's Concern on the Anti-Subsidy.

## Part 5 –Subsidy: (Countervailing) Determination and Countervailing Duties

- Defining Subsidy, in the SCM Agreement;
- Subsidy as Direct Transfer of Funds and Fiscal Benefits;
- Subsidy as Goods, Services, or Price Support;
- Why are Certain Subsidies Unfair?;
- Specific or Non-Specific Subsidies;
- Subsidies for Industrial Research and Pre-Competitive Development Activities;
- Subsidies for Disadvantaged Regions;
- Subsidies for Environmental Adaptation;
- Non-Actionable Subsidies;
- Prohibited Subsidies;
- Remedies for Prohibited Subsidies;
- Adverse Effects of Subsidies;
- Contextualising Serious Prejudice;
- Remedies for Actionable Subsidies, Having Adverse Effect or Causing Serious Prejudice;
- Subsidy Calculation: Benefit to Recipient.

## Part 6 –Concessions for Developing and LDC Countries & Countervailing Measures

### Special and Differential Treatment for Developing Countries, and Least Developed Countries (LDC)

- Exoneration from the Ascription of Prohibited Status;
- Subsidy Phase-out on Export-Competitiveness of Developing Countries;
- Developing Countries and Prohibited and Actionable Subsidies;
- Determination of Injury in a Countervailing Measures Investigation;
- Definition of a Domestic Industry, for the Purpose of Countervailing Measures;
- Imposition of Provisional Countervailing Measures.

### Undertakings, Provisional, Definitive and Retroactive Countervailing Measures

- Undertakings, and Provisional and Definitive Countervailing Measures;
- Retroactive Imposition of Countervailing Measures;
- Imposing and Collecting Countervailing Duties.

## Part 7 –General Agreement on Trade in Services (GATS)

- The Inception and Development of the General Agreement on Trade in Services (GATS);
- The Council for Trade in Services or Services Council;
- How Does General Agreement on Trade in Services (GATS) Work?
- Defining a Service, Under General Agreement on Trade in Services (GATS);
- Which Services Do General Agreement on Trade in Services (GATS) Incorporate?;
- General Agreement on Trade in Services (GATS) Service Modalities;
- World Trade Organisation (WTO) Participation in General Agreement on Trade in Services (GATS), Generally;
- World Trade Organisation (WTO) Commitment to Health and Social Services;

- General Agreement on Trade in Services (GATS) Trade Policy Review of Subsidies in Services;
- The Work of Services Council on Least-Developed Countries (LDCs) and E-Commerce;
- General Agreement on Trade in Services (GATS) for Least Developed Countries (LDCs);
- General Agreement on Trade in Services (GATS) and the E-Commerce Work Programme;
- The Working Party on GATS Rules (WPGR);
- General Agreement on Trade in Services (GATS) Emergency Safeguard Measures;
- Government Procurement in Services;
- General Agreement on Trade in Services (GATS) and National Security.

## Part 8 –The Sunset Review

- The Institution of Anti-Dumping Measures;

### Standard for Anti-Dumping Investigation – ADA Article 5

- Research Evidence of Dumping;
- Level of Damage and Duration of Anti-Dumping Measures:
  - Provisional Anti-Dumping Duty;
  - Definitive Anti-Dumping Duty Measure.
- The Principles of Sunset Review;
- Notification of Anti-Dumping Measures.

## Postgraduate Diploma, Postgraduate Certificate, and Diploma – Postgraduate - Short Course Regulation

### Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate: Their Distinction, Credit Value and Award Title

Postgraduate Short Courses of a minimum of five days' duration, are referred to as Diploma – Postgraduate. This means that they are postgraduate credits, towards a Postgraduate Certificate and Postgraduate Diploma. Postgraduate Certificate and Postgraduate Diploma represent Programmes of Study, leading to Awards bearing their title prefixes. While we, refer to our short studies, of 5 days to five weeks, as 'Courses', those with duration of 6 weeks and more are labelled 'Programmes'. Nevertheless, in line with popular usage, we often refer to all study durations as 'Courses'. Another mark of distinction, in this regard, is that participants in a short course are referred to as 'Delegates', as opposed to the term 'Students', which is confined to those studying a Postgraduate Programme.


Courses are of varying Credit-Values; some being Single-Credit, Double-Credit, Triple-Credit, Quad-Credit, 5-Credit, etc. These short courses accumulate to Postgraduate Certificate, with a total of 180 Credit-Hours (= 6 X 5-Day Courses or 3 X 10-Day Courses), or Postgraduate Diploma, with a total of 360 Credit-Hours (= 12 X 5-Day Courses or 6 X 10-Day Courses).

Delegates studying courses of 5-7 days' duration, equivalent to 30-42 Credit-Hours (Direct Lecturer Contact), will, on successful assessment, receive the Diploma – Postgraduate Award. This represents a single credit at Postgraduate Level. While 6-day and 7-day courses also lead to a Diploma – Postgraduate, they accumulate 36 and 42 Credit Hours, respectively.

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## **Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate Assessment Requirement**

Because of the intensive nature of our courses and programmes, assessment will largely be in-course, adopting differing formats. These assessment formats include, but not limited to, in-class tests, assignments, end of course examinations. Based on these assessments, successful candidates will receive the Diploma – Postgraduate, Postgraduate Certificate, or Postgraduate Diploma, as appropriate.

In the case of Diploma – Postgraduate, a minimum of 70% overall pass is expected. In order to receive the Awards of Postgraduate Certificate and Postgraduate Diploma, candidates must have accumulated at least the required minimum 'Credit-Hours', with a pass (of 70% and above) in at least 70% of the courses taken.

Delegates and students who fail to achieve the requirement for Postgraduate Certificate, Postgraduate Diploma, or Diploma - Postgraduate - will be given support for 2 re-submissions for each course. Those delegates who fail to achieve the assessment requirement for the Postgraduate Diploma or Diploma - Postgraduate - on 2 resubmissions, or those who elect not to receive them, will be awarded the Certificate of Attendance and Participation.

## **Diploma – Postgraduate, Postgraduate Certificate, and Postgraduate Diploma Application Requirements**

Applicants for Diploma – Postgraduate – Postgraduate Certificate, and Postgraduate Diploma are required to submit the following documents:

- Completed Postgraduate Application Form, including a passport sized picture affixed to the form;
- A copy of Issue and Photo (bio data) page of the applicant's current valid passport or copy of his or her Photo-embedded National Identity Card;
- Copies of credentials mentioned in the application form.



## Admission and Enrolment Procedure

- On receipt of all the above documents we will assess applicants' suitability for the Course or Programme for which they have applied;
- If they are accepted on their chosen Course or Programme, they will be notified accordingly and sent Admission Letters and Invoices;
- One week after the receipt of an applicant's payment or official payment notification, the relevant Course or Programme Tutor will contact him or her, by e-mail or telephone, welcoming him or her to HRODC Postgraduate Training Institute;
- Those intending to study in a foreign country, and require a Visa, will be sent the necessary immigration documentation, to support their application;
- Applicants will be notified of the dates, location and venue of enrolment and orientation, where appropriate.

## Modes of Study and Duration of Postgraduate Certificate and Postgraduate Diploma Programmes

There are two delivery formats for Postgraduate Certificate and Postgraduate Diploma Programmes, as follows:

1. Intensive Full-time (Classroom-Based) Mode, lasting 3 months for Postgraduate Diploma, and 6 weeks for Postgraduate Certificate. These durations are based on six hours' lecturer-contact per day, five days (30 hours) per week, for Postgraduate Diploma;
2. Video-Enhanced On-Line Mode. This interactive online mode lasts twenty (20) weeks, for Postgraduate Diploma, and ten (10) weeks for Postgraduate Certificate. Our calculation is based on three hours per day, six days per week.

Whichever study mode is selected, the aggregate of 360 Credit Hours must be achieved.

## Introducing Our Video-Enhanced Online Study Mode

In a move away from the traditional online courses and embracing recent developments in technology-mediated distance education, HRODC Postgraduate Training Institute has introduced a Video-Enhanced Online delivery. This Online mode of delivery is revolutionary and, at the time of writing, unique to HRODC Postgraduate Training Institute.

You are taught as individuals, on a one-to-one or one-to-small-group basis. You see the tutor face to-face, for the duration of your course. You will interact with the tutor, ask and address questions; sit examinations in the presence of the tutor. It is as real as any face-to-face lecture and seminar can be. Choose from a wide range of Diploma – Postgraduate Courses and an increasing number of Specialist Postgraduate Certificate and Postgraduate Diploma Programmes. You might also accumulate Postgraduate Short Courses, via this mode of study, over a 6-year period, towards a Postgraduate Certificate or Postgraduate Diploma.

## Key Features of Our Online Study: Video-Enhanced Online Mode

- The tutor meets the group and presents the course, via Video, in a similar way to its classroom-based counterpart;
- All participants are able to see, and interact with, each other, and with the tutor;
- They watch and discuss the various video cases and demonstrations that form an integral part of our delivery methodology;
- Their assessment is structured in the same way as it is done in a classroom setting;
- The Video-Enhanced Online mode of training usually starts on the 1<sup>st</sup> of each month, with the cut-off date being the 20<sup>th</sup> of each month, for inclusion the following month;
- Its duration is twice as long as its classroom-based counterpart. For example, a 5-day (30 Credit Hours) classroom-based course will last 10 days, in Video-Enhanced Online mode. This calculation is based on 3 hours tuition per day, adhering to the Institute's required 30 Credit-Hours;
- The cost of the Video-Enhanced Online mode is 67% of similar classroom-based courses;

- For example, a 5-day classroom-based course, which costs Five Thousand Pounds, is only Three Thousand Three Hundred and Fifty Pounds (£3,350.00) in Video-Enhanced Online Mode.

## **10-Week Video-Enhanced Online Postgraduate Certificate and 20-Week Video-Enhanced Online Postgraduate Diploma**

You might study an Online Postgraduate Certificate or Online Postgraduate Diploma, in 10 and 20 weeks, respectively, in the comfort of your office or homes, through HRODC Postgraduate Training Institute's Video-Enhanced Online Delivery. We will deliver the 180 Credit-Hours and 360 Credit-Hours, in line with our regulation, through 'Direct-Lecturer-Contact', within the stipulated timeframe. We aim to fit the tuition around your work, family commitment and leisure, thereby enhancing your maintenance of an effective 'work-study-life-style balance', at times convenient to you and your appointed tutor.

## **Cumulative Postgraduate Certificate and Postgraduate Diploma Courses**

All short courses can accumulate to the required number of Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, over a six-year period from first registration and applies to both general and specialist groupings. In this regard, it is important to note that short courses vary in length, the minimum being 5 days (Diploma – Postgraduate) – equivalent to 30 Credit Hours, representing one credit, as is tabulated below.

On this basis, the definitive calculation on the Award requirement is based on the number of hours studied (aggregate credit-value), rather than merely the number of credits achieved. This approach is particularly useful when a student or delegate studies a mixture of courses of different credit-values.

For those delegates choosing the accumulative route, it is advisable that at least one or two credits be attempted each year. This will ensure that the required 180 Credit-Hours and 360 Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, respectively, are

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<b>Examples of Postgraduate Course Credits: Their Value, Award Prefix &amp; Suffix – Based on 5-Day Multiples</b>		
<b>Credit Value</b>	<b>Credit Hours</b>	<b>Award Title Prefix (&amp; Suffix)</b>
<b>Single-Credit</b>	<b>30-54</b>	<b>Diploma - Postgraduate</b>
<b>Double-Credit</b>	<b>60-84</b>	<b>Diploma – Postgraduate (Double-Credit)</b>
<b>Triple-Credit</b>	<b>90-114</b>	<b>Diploma – Postgraduate (Triple-Credit)</b>
<b>Quad-Credit</b>	<b>120-144</b>	<b>Diploma – Postgraduate (Quad-Credit)</b>
<b>5-Credit</b>	<b>150-174</b>	<b>Diploma – Postgraduate (5-Credit)</b>
<b>6-Credit</b>	<b>180-204</b>	<b>Postgraduate Certificate</b>
<b>7-Credit</b>	<b>210-234</b>	<b>Postgraduate Certificate (+ 1 Credit)</b>
<b>8-Credit</b>	<b>240-264</b>	<b>Postgraduate Certificate (+2 Credits)</b>
<b>9-Credit</b>	<b>270-294</b>	<b>Postgraduate Certificate (+3 Credits)</b>
<b>10-Credit</b>	<b>300-324</b>	<b>Postgraduate Certificate (+ 4 Credits)</b>
<b>11-Credit</b>	<b>330-354</b>	<b>Postgraduate Certificate (+5 Credits)</b>
<b>12-Credit</b>	<b>360</b>	<b>Postgraduate Diploma</b>
<b>360 Credit-Hours = Postgraduate Diploma</b>		
<b>12 X 5-Day Courses = 360 Credit-Hours = Postgraduate Diploma</b>		
<b>10 X 6-Day Courses = 360 Credit-Hours = Postgraduate Diploma</b>		


**Exemplification of Accumulated Postgraduate Certificate and Postgraduate Diploma Award Titles**

All Specialist Postgraduate Certificate and Postgraduate Diploma Programmes have their predetermined Award Titles. Where delegates do not follow a Specialism, for accumulation to a Postgraduate Diploma, they will normally be Awarded a General Award, without any Specialist Award Title. However, a Specialist Award will be given, where a delegate studies

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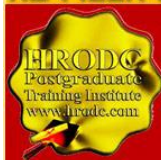
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at least seventy percent (70%) of his or her courses in a specialist grouping. These are exemplified below:

1. **Postgraduate Diploma in Accounting and Finance;**
2. **Postgraduate Certificate in Accounting and Finance;**
3. **Postgraduate Certificate in Aviation Management;**
4. **Postgraduate Diploma in Aviation Management;**
5. **Postgraduate Certificate in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;**
6. **Postgraduate Diploma in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;**
7. **Postgraduate Certificate in Business Communication;**
8. **Postgraduate Diploma in Business Communication;**
9. **Postgraduate Certificate in Corporate Governance;**
10. **Postgraduate Diploma in Corporate Governance;**
11. **Postgraduate Certificate in Costing and Budgeting;**
12. **Postgraduate Diploma in Costing and Budgeting;**
13. **Postgraduate Certificate in Client or Customer Relations;**
14. **Postgraduate Diploma in Client or Customer Relations;**
15. **Postgraduate Certificate in Engineering and Technical Skills;**
16. **Postgraduate Diploma in Engineering and Technical Skills;**
17. **Postgraduate Certificate in Events Management;**
18. **Postgraduate Diploma in Events Management;**
19. **Postgraduate Certificate in Health and Safety Management;**
20. **Postgraduate Diploma in Health and Safety Management;**
21. **Postgraduate Certificate in Health Care Management;**
22. **Postgraduate Diploma in Health Care Management;**
23. **Postgraduate Certificate in Human Resource Development;**
24. **Postgraduate Diploma in Human Resource Development;**
25. **Postgraduate Certificate in Human Resource Management;**
26. **Postgraduate Diploma in Human Resource Management;**

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- 27. Postgraduate Certificate in Information and Communications Technology (ICT);**
- 28. Postgraduate Diploma in Information and Communications Technology (ICT);**
- 29. Postgraduate Certificate in Leadership Skills;**
- 30. Postgraduate Diploma in Leadership Skills;**
- 31. Postgraduate Certificate in Law – International and National;**
- 32. Postgraduate Diploma in Law – International and National;**
- 33. Postgraduate Certificate in Logistics and Supply Chain Management;**
- 34. Postgraduate Diploma in Logistics and Supply Chain Management;**
- 35. Postgraduate Certificate in Management Skills;**
- 36. Postgraduate Diploma in Management Skills;**
- 37. Postgraduate Certificate in Maritime Studies;**
- 38. Postgraduate Diploma in Maritime Studies;**
- 39. Postgraduate Certificate in Oil and Gas Operation;**
- 40. Postgraduate Diploma in Oil and Gas Operation;**
- 41. Postgraduate Certificate in Oil and Gas Accounting;**
- 42. Postgraduate Diploma in Oil and Gas Accounting;**
- 43. Postgraduate Certificate in Politics and Economic Development;**
- 44. Postgraduate Diploma in Politics and Economic Development;**
- 45. Postgraduate Certificate in Procurement Management;**
- 46. Postgraduate Diploma in Procurement Management;**
- 47. Postgraduate Certificate in Project Management;**
- 48. Postgraduate Diploma in Project Management;**
- 49. Postgraduate Certificate in Public Administration;**
- 50. Postgraduate Diploma in Public Administration;**
- 51. Postgraduate Certificate in Quality Management;**
- 52. Postgraduate Diploma in Quality Management;**
- 53. Postgraduate Certificate in Real Estate Management;**
- 54. Postgraduate Diploma in Real Estate Management;**

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**55. Postgraduate Certificate n Research Methods;**

**56. Postgraduate Diploma in Research Methods;**

**57. Postgraduate Certificate in Risk Management;**

**58. Postgraduate Diploma in Risk Management;**

**59. Postgraduate Certificate in Sales and Marketing;**

**60. Postgraduate Diploma in Sales and Marketing;**

**61. Postgraduate Certificate in Travel, Tourism and International Relations;**

**62. Postgraduate Diploma in Travel, Tourism and International Relations.**

The actual courses studied will be detailed in a student or delegate's Transcript.

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**Director**

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