

HRODC Postgraduate Training Institute



A Postgraduate - Only Institution



#136.M1

Commercial Law

Postgraduate Short Course

Leading To:

DIPLOMA - POSTGRADUATE IN

Commercial Law

Quad Credit, 120 Credit-Hours

Accumulating to A

Postgraduate Certificate,

With 60 Additional Credit-Hours, or A

POSTGRADUATE DIPLOMA

With 240 Additional Credit-Hours

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HRODC Postgraduate Training Institute

HQ : 122A Bhylls Lane, Castlecroft, Wolverhampton, West Midlands WV3 8DZ, UK



Prof. Dr. Ronald B. Crawford - Director

PhD (Uni London); M. Ed. M (Bristol); PGCIS (UWL); Adv. Dip. Sc. Ed (Bristol); Dip. Doc.
Res. (Uni Wlv); F.I.M.S.; HR. S. (I.M.S.); Exec. M. AOM; M. AAM; M.I.S.G.S.; M.S.C.O.S.;
M. RG. C.



HRODC POSTGRADUATE TRAINING INSTITUTE
A Postgraduate – Only Institution

Websites:
<https://www.hrodc.com/>
<https://www.hrodc.london/postgraduateshortcourses.com/>

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HRODC Postgraduate Training Institute, A Postgraduate-Only Institution
Our UK Government's Verification and Registration


Our Institute is Verified by, and Registered with, the United Kingdom (UK) Register of Learning Providers (UKRLP), of the Department for Education (DfE). Its UK Provider Reference Number (UKPRN) is: 10019585 and might be located at: <https://www.ukrlp.co.uk/>.

Course Coordinator:

Prof. Dr. R. B. Crawford is the Director of HRODC Postgraduate Training Institute, A Postgraduate-Only Institution. He has the following Qualifications and Affiliations:

- Doctor of Philosophy {(PhD) {University College London (UCL) - University of London}};
- MEd Management (University of Bath);
- Postgraduate (Advanced) Diploma Science Teacher Ed. (University of Bristol);
- Postgraduate Certificate in Information Systems (University of West London, formerly Thames Valley University);
- Diploma in Doctoral Research Supervision, (University of Wolverhampton);

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- Teaching Certificate;
- Fellow of the Institute of Management Specialists;
- Human Resources Specialist, of the Institute of Management Specialists;
- Member of the Asian Academy of Management (MAAM);
- Member of the International Society of Gesture Studies (MISGS);
- Member of the Standing Council for Organisational Symbolism (MSCOS);
- Member of ResearchGate;
- Executive Member of Academy of Management (AOM). There, his contribution incorporates the judging of competitions, review of journal articles, and guiding the development of conference papers. He also contributes to the Disciplines of:
 - Human Resources;
 - Organization and Management Theory;
 - Organization Development and Change;
 - Research Methods;
 - Conflict Management;
 - Organizational Behavior;
 - Management Consulting;
 - Gender & Diversity in Organizations; and
 - Critical Management Studies.

Professor Dr. Crawford has been an Academic in the following UK Universities:


- University of London (Royal Holloway), as Research Tutor;
- University of Greenwich (Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- University of Wolverhampton, (Wolverhampton Business School), as Senior Lecturer (Associate Professor), in Organisational Behaviour and Human Resource Management;
- London Southbank University (Business School), as Lecturer and Unit Leader.

His responsibilities in these roles included:

- Doctoral Research Supervisor;
- Admissions Tutor;
- Postgraduate and Undergraduate Dissertation Supervisor;
- Programme Leader;
- Personal Tutor

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For Whom This Course is Designed


This Course is Designed For:

- Lawyers;
- Legal Researchers;
- Paralegals;
- Legal Consultants;
- Politicians;
- In-house counsels;
- Corporate Executives;
- Legal Secretaries;
- Political Science graduates;
- Law students;
- Law Enforcers;
- Employees performing legal duties;
- Court Employees;
- Sheriff;
- Clerks of Court;
- Legal Analysts;
- Other professionals who want to have a clear understanding of the legal system.

Classroom-Based Duration and Cost:	
Classroom-Based Duration:	20 Days
Classroom-Based Cost:	£20,000.00 Per Delegate
Online (Video-Enhanced) Duration and Cost	
Online Duration:	40 Days @ 3 Hours Per Day
Online Cost:	£13,400.00 Per Delegate

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Classroom-Based Course and Programme Cost includes:

- Free Continuous snacks throughout the Event Days;
- Free Hot Lunch on Event Days;
- Free City Tour;
- Free Stationery;
- Free On-site Internet Access;
- Postgraduate Diploma/ Diploma – Postgraduate –or
- Certificate of Attendance and Participation – if unsuccessful on resit.

Students and Delegates will be given a Selection of our Complimentary Products, which include:

- Our Branded Leather Conference Folder;
- Our Branded Leather Conference Ring Binder/ Writing Pad;
- Our Branded Key Ring/ Chain;
- Our Branded Leather Conference (Computer – Phone) Bag – Black or Brown;
- Our Branded 8-16 GB USB Flash Memory Drive, with Course Material;
- Our Branded Metal Pen;
- Our Branded Polo Shirt.;
- Our Branded Carrier Bag.

Daily Schedule: 9:30 to 4:30 pm.

Delivery Locations:

1. Central London, UK;
2. Dubai, UAE;
3. Kuala Lumpur, Malaysia;
4. Amsterdam, The Netherlands;
5. Brussels, Belgium;
6. Paris, France; and
7. Durban, South Africa;
8. Other International Locations, on request.

Commercial Law Course

Leading to Diploma – Postgraduate – in Commercial Law, Quad Credit, and 120 Credit-Hours, Accumulating to a Postgraduate Certificate, with 60 Additional Credit-Hours, or a Postgraduate Diploma, with 240 Additional Credit-Hours

Course Contents, Concepts and Issues

Part 1: The Foundations of Commercial Law (1)

The Nature and Sources of Commercial Law:

- The Law Merchant;
- The Founding of English Commercial Law;
- The Nature of Commercial Law;
- The Interest to be Protected;
- The Principal Sources of Commercial Law;
- The Limitations of Judicial Precedent;
- The Problem of Language.

Part 2: The Foundations of Commercial Law (2)

Basic Concepts of Personal Property:

- Personal Property Defined;
- The Distinguishing Characteristics of Personal Property;
- Equitable Ownership;
- Possession;
- Dealings in Goods.

Part 3: The Foundations of Commercial Law (3)

- Dealings in Intangibles;
- Conflicting Claims To Pure Personality;
- The Effect of Transfers by a Non-Owner;
- Property and Obligation;
- Identifying the Object of a Transfer Obligation;
- The Protection of Property Rights Through the Law Of Torts.

Part 4: The Foundations of Commercial Law (4)

Some Aspects of Contract Law:

- The Nature and Function of Contract Law;
- Promise and Bargain;
- Contract as a Reflection of the Will of the Parties;
- Formation and Avoidance;
- The Classification of Statements Made in Contractual Setting;
- Ascertaining the Contract Terms;
- Construing the Contract;
- Restrictions on What Can be Validly Stipulated;
- The Privity Rule And Its Consequences.

Part 5: The Foundations of Commercial Law (5)

- Variations and Novations;
- Waiver and Estoppels;
- Remedies of Misrepresentation;
- Performance of the Contract;
- Remedies for Breach of Contract;
- Illegality;

- Frustration.
- Commercial Contracts;
- Agency in Commercial Transactions.

Part 6: Domestic Sales (1)

- A Brief History of Sales Law;

The Contract of Sale: Its Nature And Function:

- Ambit of the Sale of Goods Act;
- The Language of Sale of Goods Act;
- The Contract of Sale Defined;
- The Importance of the Statutory Definition;
- The Supply of Goods and Services Bill.

The Passing of the Property:

- Identification of the Contract Goods;
- Property: Some General Aspects;
- The Time When Property Passes to the Buyer.

Part 7: Domestic Sales (2)

Risk and Frustration:

- The Meaning of "Risk";
- The General Principle of Risk: *Res Perit Domino*;
- The Sales of Goods Act Rules on Frustration;
- Wholly Unascertained Goods;
- Quasi-Specific Goods;
- Identified Goods;
- Goods Supplied on Approval or on Sale or Return;
- Insurance.

Part 8: Domestic Sales (3)

Delivery:

- The Concept of Delivery;
- Modes of Delivery;
- The Delivery Point;
- Time of Delivery;
- Expenses of Delivery;
- Excuses for Non-Delivery;
- The Buyer's Duties;
- Instalment Deliveries;
- Remedies for Non-Delivery.

Part 9: Domestic Sales (4)

The Statutory Implied Terms in Favour of the Buyer:

- Conditions and Warranties;
- Title, Freedom From Encumbrances and Quiet Possession;
- Correspondence with Description;
- Merchantable Quality;
- Fitness for Purpose;
- Correspondence with Sample;
- The Exclusion of Liability for Fitness, Quality and Correspondence with Sample and Description;
- Should Further Terms be Implied?;
- The Effect of Replacement or Repair of Defective Goods.

Part 10: Domestic Sales (5)

Rejection and Its Consequences:

- The Right to Reject;
- Time of Rejection;
- Mode of Rejection;
- Loss of Right To Reject;
- The Effect of Improper Rejection;
- The Effect of Lawful Rejection.

Acceptance:

- Defining Acceptance;
- Acceptance as an Acknowledgment of Perfect Tender;
- What Constitutes Acceptance;
- The Effect of Acceptance.

Part 11: Domestic Sales (6)

The Buyer's Remedies for Misrepresentation or Breach by the Seller

- The Remedies in Outline;
- Anticipatory Breach;
- Non-Delivery;
- Delay in Delivery;
- Tender of Non-Conforming Goods;
- Defect in The Seller's Title;
- Damages for Breach of Warranty;
- Available Market;
- A Critique of the Market-Price Rule.

Part 12: Domestic Sales (7)

Duties of the Buyer and Remedies of the Seller for Misrepresentation or Breach:

- Duties of the Buyer;
- Taking of Delivery;
- Acceptance;
- Payment;
- Recession of Contract;
- Anticipatory Breach;
- Refusal to Take Delivery;
- Non-Acceptance;
- Delay in Taking the Delivery;
- Remedies for Non-Payment.

Part 13: Domestic Sales (8)

Title Conflicts Between Seller or Buyer and Third Parties:

- The Competing Claims For Protection;
- The *nemo dat rule* and Its Common Law Exceptions;
- Statutory Exceptions to the *nemo dat rule*;
- Conflicts as to Records;
- Remedies in a Conflict Situation.
- Concepts of Money and Payment;

Part 14: Money, Payment and Payment Systems (1)

Instruments Generally:

- What is an Instrument?;
- Classes of Instruments;
- Historical Background;
- The Certainty of the Payment Obligation.

Bills of Exchange:

- The Statutory Definition;
- Issue and Acceptance;
- Transfer;
- The Holder;
- Accommodation Parties and Accommodation Bills;
- Liabilities of Parties;
- Prerequisites of Enforcement;
- Remedies for Dishonour;
- Defences to a Claim on a Bill;
- Discharge;
- Effect of Bill on Underlying Contract;
- Security over Bills;
- Advantages of Bills.

Part 15: Money, Payment and Payment Systems (2)

Cheques and the Duties of Bankers In Relation Thereto:

- Definitions and Distinguishing Characteristics;
- Form of a Cheque;
- Crossings;

- The Clearing System;
- When is Cheque Deemed to Have Been Paid;
- The Banker-Customer Relationship;
- The Collecting Bank;
- The Paying Bank.

Other Instruments:

- Promissory Note;
- Banker's Draft;
- Traveller's Cheque;
- Investment Securities;
- Other Payment Mechanism.

Part 16: Secured Financing (1)

The Classification and Characteristics of Credit And Security:

- Introduction;
- The Nature and Forms of Credit;
- The Secured Creditor Versus the Unsecured Creditor;
- Consensual Security;
- Legal Security;
- The Incidents of Real Security;
- Attachments, Perfection and Priorities;
- The Transfer of Security Rights.

Part 17: Secured Financing (2)

The Creation, Enforcement and Transfer of Security Rights:

- The Grant of Security: Contract and Conveyance;
- The Ingredients of Attachment;
- Effect of Attachment;
- Enforcement of the Security;
- Transfer of the Security;
- Assignment of Security Without Debt and Vice Versa.

Principles of Perfection And Priorities:

- The Need to Perfect;
- Methods of Perfection;
- Priorities: Some General Points;
- Registration Requirements and Their Impact on Priorities;
- The After-Acquired Property Clause and the Purchase-Money Security Interest;
- Circularity Problems;
- General Conclusions on Perfection and Priorities Under English Law.

Part 18: Secured Financing (3)

The Floating Charge:

- Evolution of the Charge;
- The Nature of the Charge;
- Creation of The Charge;
- Crystallization of The Charge;
- Effect of the Crystallization as Between Chargor and Charge;
- Effect of Crystallization as Between Chargee and Third Party;
- Priorities.

Part 19: Specific Forms of Secured Business Finance (1)

General Financing Considerations:

- Selecting the Security Instrument;
- The Assets Cycle;
- Types of Finance Required;
- The Functional Classification of Collateral.

Conditional Sale and Hire-Purchase:

- The Financing Technique;
- The Conditional Sale;
- Hire-Purchase;
- Relations Between Finance House and Dealer;
- Relations Between Dealer and Buyer or Hirer in Direct Collection Transaction;
- Tracing Proceeds Of Authorized Resales.

Part 20: Specific Forms of Secured Business Finance (2)

The Finance Lease:

- The Nature of the Finance Lease;
- Reasons for the Use;
- Setting Up the Transactions;
- The Triangular Relationship;
- The Rights and Duties of Lessor and Lessee *Inter Se*;
- The Lessor and the Supplier;
- The Lessor and Third Parties;
- Sub-Leasing.

Part 21: Specific Forms of Secured Business Finance (3)

Financing Against Stock and Receivables:

- Stocking Finance;
- Receivable Financing.

Guarantees:

- The Legal Nature of Guarantee;
- Types of Guarantee;
- Unilateral Nature of Contract;
- Relations Between Creditor and Guarantor;
- Rights of the Guarantor against the Debtor;
- Discharge of the Guarantor;
- Contribution Between Guarantors.

Part 22: Corporate Insolvency

Principles of Corporate Insolvency Law:

- Historical Background;
- The Regimes of Insolvency;
- The Objectives of Insolvency;
- The Insolvency Proceedings;
- The Principles of Insolvency Law;
- Proof and Ranking of Claims;
- Vulnerable Transactions;
- The Impact of Bankruptcy or Winding Up and Self-Help Remedies;
- Receivership;
- International Bankruptcies;
- The Return of Insolvency Law.

Part 23: International Trade and Finance

- The Characteristics and Organisation of International Sales Transactions;
- The Vienna Convention on International Sales;
- Documentary Sales;
- The Financing of International Trade;
- Rights and Duties of The Sea Carrier;

Conflict of Laws:

- Jurisdiction;
- Law Applicable To Contract Disputes, General Considerations;
- The *Lex Causae* In Contract;
- The *Lex Causae*Applicable To Sale Of Goods;
- The *Lex Causae*Applicable To Sale Of Debts;
- Foreign Money Obligations;
- Foreign Judgments.

Part 24: The Resolution of Commercial Disputes

- Litigation;
- Commercial Arbitration;
- Transactional Litigation.

Postgraduate Diploma, Postgraduate Certificate, and Diploma – Postgraduate - Short Course Regulation

Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate: Their Distinction, Credit Value and Award Title

Postgraduate Short Courses of a minimum of five days' duration, are referred to as Diploma – Postgraduate. This means that they are postgraduate credits, towards a Postgraduate Certificate and Postgraduate Diploma. Postgraduate Certificate and Postgraduate Diploma represent Programmes of Study, leading to Awards bearing their title prefixes. While we refer to our short studies, of 5 days to five weeks, as 'Courses', those with duration of 6 weeks and more are labelled 'Programmes'. Nevertheless, in line with popular usage, we often refer to all study durations as 'Courses'. Another mark of distinction, in this regard, is that participants in a short course are referred to as 'Delegates', as opposed to the term 'Students', which is confined to those studying a Postgraduate Programme.


Courses are of varying Credit-Values; some being Single-Credit, Double-Credit, Triple-Credit, Quad-Credit, 5-Credit, etc. These short courses accumulate to Postgraduate Certificate, with a total of 180 Credit-Hours (= 6 X 5-Day Courses or 3 X 10-Day Courses), or Postgraduate Diploma, with a total of 360 Credit-Hours (= 12 X 5-Day Courses or 6 X 10-Day Courses).

Delegates studying courses of 5-7 days' duration, equivalent to 30-42 Credit-Hours (Direct Lecturer Contact), will, on successful assessment, receive the Diploma – Postgraduate Award. This represents a single credit at Postgraduate Level. While 6-day and 7-day courses also lead to a Diploma – Postgraduate, they accumulate 36 and 42 Credit Hours, respectively.

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Postgraduate Certificate, Postgraduate Diploma, and Diploma – Postgraduate Assessment Requirement

Because of the intensive nature of our courses and programmes, assessment will largely be in-course, adopting differing formats. These assessment formats include, but not limited to, in-class tests, assignments, end of course examinations. Based on these assessments, successful candidates will receive the Diploma – Postgraduate, Postgraduate Certificate, or Postgraduate Diploma, as appropriate.

In the case of Diploma – Postgraduate, a minimum of 70% overall pass is expected. In order to receive the Awards of Postgraduate Certificate and Postgraduate Diploma, candidates must have accumulated at least the required minimum 'Credit-Hours', with a pass (of 70% and above) in at least 70% of the courses taken.

Delegates and students who fail to achieve the requirement for Postgraduate Certificate, Postgraduate Diploma, or Diploma - Postgraduate - will be given support for 2 re-submissions for each course. Those delegates who fail to achieve the assessment requirement for the Postgraduate Diploma or Diploma - Postgraduate - on 2 resubmissions, or those who elect not to receive them, will be awarded the Certificate of Attendance and Participation.

Diploma – Postgraduate, Postgraduate Certificate, and Postgraduate Diploma Application Requirements

Applicants for Diploma – Postgraduate – Postgraduate Certificate, and Postgraduate Diploma are required to submit the following documents:

- Completed Postgraduate Application Form, including a passport sized picture affixed to the form;
- A copy of Issue and Photo (bio data) page of the applicant's current valid passport or copy of his or her Photo-embedded National Identity Card;
- Copies of credentials mentioned in the application form.

Admission and Enrolment Procedure

- On receipt of all the above documents we will assess applicants' suitability for the Course or Programme for which they have applied;
- If they are accepted on their chosen Course or Programme, they will be notified accordingly and sent Admission Letters and Invoices;
- One week after the receipt of an applicant's payment or official payment notification, the relevant Course or Programme Tutor will contact him or her, by e-mail or telephone, welcoming him or her to HRODC Postgraduate Training Institute;
- Those intending to study in a foreign country, and require a Visa, will be sent the necessary immigration documentation, to support their application;
- Applicants will be notified of the dates, location and venue of enrolment and orientation, where appropriate.

Modes of Study and Duration of Postgraduate Certificate and Postgraduate Diploma Programmes

There are two delivery formats for Postgraduate Certificate and Postgraduate Diploma Programmes, as follows:

1. Intensive Full-time (Classroom-Based) Mode, lasting 3 months for Postgraduate Diploma, and 6 weeks for Postgraduate Certificate. These durations are based on six hours' lecturer-contact per day, five days (30 hours) per week, for Postgraduate Diploma;
2. Video-Enhanced On-Line Mode. This interactive online mode lasts twenty (20) weeks, for Postgraduate Diploma, and ten (10) weeks for Postgraduate Certificate. Our calculation is based on three hours per day, six days per week.

Whichever study mode is selected, the aggregate of 360 Credit Hours must be achieved.

Introducing Our Video-Enhanced Online Study Mode

In a move away from the traditional online courses and embracing recent developments in technology-mediated distance education, HRODC Postgraduate Training Institute has introduced a Video-Enhanced Online delivery. This Online mode of delivery is revolutionary and, at the time of writing, unique to HRODC Postgraduate Training Institute.

You are taught as individuals, on a one-to-one or one-to-small-group basis. You see the tutor face to-face, for the duration of your course. You will interact with the tutor, ask and address questions; sit examinations in the presence of the tutor. It is as real as any face-to-face lecture and seminar can be. Choose from a wide range of Diploma – Postgraduate Courses and an increasing number of Specialist Postgraduate Certificate and Postgraduate Diploma Programmes. You might also accumulate Postgraduate Short Courses, via this mode of study, over a 6-year period, towards a Postgraduate Certificate or Postgraduate Diploma.

Key Features of Our Online Study: Video-Enhanced Online Mode

- The tutor meets the group and presents the course, via Video, in a similar way to its classroom-based counterpart;
- All participants are able to see, and interact with, each other, and with the tutor;
- They watch and discuss the various video cases and demonstrations that form an integral part of our delivery methodology;
- Their assessment is structured in the same way as it is done in a classroom setting;
- The Video-Enhanced Online mode of training usually starts on the 1st of each month, with the cut-off date being the 20th of each month, for inclusion the following month;
- Its duration is twice as long as its classroom-based counterpart. For example, a 5-day (30 Credit Hours) classroom-based course will last 10 days, in Video-Enhanced Online mode. This calculation is based on 3 hours tuition per day, adhering to the Institute's required 30 Credit-Hours;
- The cost of the Video-Enhanced Online mode is 67% of similar classroom-based courses;

- For example, a 5-day classroom-based course, which costs Five Thousand Pounds, is only Three Thousand Three Hundred and Fifty Pounds (£3,350.00) in Video-Enhanced Online Mode.

10-Week Video-Enhanced Online Postgraduate Certificate and 20-Week Video-Enhanced Online Postgraduate Diploma

You might study an Online Postgraduate Certificate or Online Postgraduate Diploma, in 10 and 20 weeks, respectively, in the comfort of your office or homes, through HRODC Postgraduate Training Institute's Video-Enhanced Online Delivery. We will deliver the 180 Credit-Hours and 360 Credit-Hours, in line with our regulation, through 'Direct-Lecturer-Contact', within the stipulated timeframe. We aim to fit the tuition around your work, family commitment and leisure, thereby enhancing your maintenance of an effective 'work-study-life-style balance', at times convenient to you and your appointed tutor.

Cumulative Postgraduate Certificate and Postgraduate Diploma Courses

All short courses can accumulate to the required number of Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, over a six-year period from first registration and applies to both general and specialist groupings. In this regard, it is important to note that short courses vary in length, the minimum being 5 days (Diploma – Postgraduate) – equivalent to 30 Credit Hours, representing one credit, as is tabulated below.

On this basis, the definitive calculation on the Award requirement is based on the number of hours studied (aggregate credit-value), rather than merely the number of credits achieved. This approach is particularly useful when a student or delegate studies a mixture of courses of different credit-values.

For those delegates choosing the accumulative route, it is advisable that at least one or two credits be attempted each year. This will ensure that the required 180 Credit-Hours and 360 Credit-Hours, for the Postgraduate Certificate and Postgraduate Diploma, respectively, are

achieved, within the designated period. These Credit-Values, awards and their accumulation are exemplified below.

Examples of Postgraduate Course Credits: Their Value, Award Prefix & Suffix – Based on 5-Day Multiples		
Credit Value	Credit Hours	Award Title Prefix (& Suffix)
Single-Credit	30-54	Diploma - Postgraduate
Double-Credit	60-84	Diploma – Postgraduate (Double-Credit)
Triple-Credit	90-114	Diploma – Postgraduate (Triple-Credit)
Quad-Credit	120-144	Diploma – Postgraduate (Quad-Credit)
5-Credit	150-174	Diploma – Postgraduate (5-Credit)
6-Credit	180-204	Postgraduate Certificate
7-Credit	210-234	Postgraduate Certificate (+ 1 Credit)
8-Credit	240-264	Postgraduate Certificate (+2 Credits)
9-Credit	270-294	Postgraduate Certificate (+3 Credits)
10-Credit	300-324	Postgraduate Certificate (+ 4 Credits)
11-Credit	330-354	Postgraduate Certificate (+5 Credits)
12-Credit	360	Postgraduate Diploma
360 Credit-Hours = Postgraduate Diploma		
12 X 5-Day Courses = 360 Credit-Hours = Postgraduate Diploma		
10 X 6-Day Courses = 360 Credit-Hours = Postgraduate Diploma		


Exemplification of Accumulated Postgraduate Certificate and Postgraduate Diploma Award Titles

All Specialist Postgraduate Certificate and Postgraduate Diploma Programmes have their predetermined Award Titles. Where delegates do not follow a Specialism, for accumulation to a Postgraduate Diploma, they will normally be Awarded a General Award, without any Specialist Award Title. However, a Specialist Award will be given, where a delegate studies

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at least seventy percent (70%) of his or her courses in a specialist grouping. These are exemplified below:

1. **Postgraduate Diploma in Accounting and Finance;**
2. **Postgraduate Certificate in Accounting and Finance;**
3. **Postgraduate Certificate in Aviation Management;**
4. **Postgraduate Diploma in Aviation Management;**
5. **Postgraduate Certificate in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;**
6. **Postgraduate Diploma in Industrial Health and Safety Management, Incorporating Oil and Gas Safety;**
7. **Postgraduate Certificate in Business Communication;**
8. **Postgraduate Diploma in Business Communication;**
9. **Postgraduate Certificate in Corporate Governance;**
10. **Postgraduate Diploma in Corporate Governance;**
11. **Postgraduate Certificate in Costing and Budgeting;**
12. **Postgraduate Diploma in Costing and Budgeting;**
13. **Postgraduate Certificate in Client or Customer Relations;**
14. **Postgraduate Diploma in Client or Customer Relations;**
15. **Postgraduate Certificate in Engineering and Technical Skills;**
16. **Postgraduate Diploma in Engineering and Technical Skills;**
17. **Postgraduate Certificate in Events Management;**
18. **Postgraduate Diploma in Events Management;**
19. **Postgraduate Certificate in Health and Safety Management;**
20. **Postgraduate Diploma in Health and Safety Management;**
21. **Postgraduate Certificate in Health Care Management;**
22. **Postgraduate Diploma in Health Care Management;**
23. **Postgraduate Certificate in Human Resource Development;**
24. **Postgraduate Diploma in Human Resource Development;**
25. **Postgraduate Certificate in Human Resource Management;**
26. **Postgraduate Diploma in Human Resource Management;**

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HQ : 122A Bhylls Lane, Castlecroft, Wolverhampton, West Midlands WV3 8DZ, UK


Prof. Dr. Ronald B. Crawford - Director
PhD (Uni London); M. Ed. M (Bristol); PGCIS (UWL); Adv. Dip. Sc. Ed (Bristol); Dip. Doc. Res. (Uni Wlv); F.I.M.S.; HR. S. (I.M.S.); Exec. M. AOM; M. AAM; M.I.S.G.S.; M.S.C.O.S.; M. RG. C.



27. **Postgraduate Certificate in Information and Communications Technology (ICT);**
28. **Postgraduate Diploma in Information and Communications Technology (ICT);**
29. **Postgraduate Certificate in Leadership Skills;**
30. **Postgraduate Diploma in Leadership Skills;**
31. **Postgraduate Certificate in Law – International and National;**
32. **Postgraduate Diploma in Law – International and National;**
33. **Postgraduate Certificate in Logistics and Supply Chain Management;**
34. **Postgraduate Diploma in Logistics and Supply Chain Management;**
35. **Postgraduate Certificate in Management Skills;**
36. **Postgraduate Diploma in Management Skills;**
37. **Postgraduate Certificate in Maritime Studies;**
38. **Postgraduate Diploma in Maritime Studies;**
39. **Postgraduate Certificate in Oil and Gas Operation;**
40. **Postgraduate Diploma in Oil and Gas Operation;**
41. **Postgraduate Certificate in Oil and Gas Accounting;**
42. **Postgraduate Diploma in Oil and Gas Accounting;**
43. **Postgraduate Certificate in Politics and Economic Development;**
44. **Postgraduate Diploma in Politics and Economic Development;**
45. **Postgraduate Certificate in Procurement Management;**
46. **Postgraduate Diploma in Procurement Management;**
47. **Postgraduate Certificate in Project Management;**
48. **Postgraduate Diploma in Project Management;**
49. **Postgraduate Certificate in Public Administration;**
50. **Postgraduate Diploma in Public Administration;**
51. **Postgraduate Certificate in Quality Management;**
52. **Postgraduate Diploma in Quality Management;**
53. **Postgraduate Certificate in Real Estate Management;**
54. **Postgraduate Diploma in Real Estate Management;**

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- 55. Postgraduate Certificate n Research Methods;**
- 56. Postgraduate Diploma in Research Methods;**
- 57. Postgraduate Certificate in Risk Management;**
- 58. Postgraduate Diploma in Risk Management;**
- 59. Postgraduate Certificate in Sales and Marketing;**
- 60. Postgraduate Diploma in Sales and Marketing;**
- 61. Postgraduate Certificate in Travel, Tourism and International Relations;**
- 62. Postgraduate Diploma in Travel, Tourism and International Relations.**

The actual courses studied will be detailed in a student or delegate's Transcript.

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