

# HRODC Postgraduate Training Institute



**#115.M12**

**Management Control Systems, Performance  
Measurement and Multinational Operations (2)**

**Course or Seminar**

**Leading To  
DIPLOMA - POSTGRADUATE IN  
Management Control System, Performance  
Measurement and Multinational Operations (2)**

**Accumulating to**

**POSTGRADUATE DIPLOMA**

**Progressing To A Masters Degree –**

**MBA – MSc – MA**

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A Division of HRODC Ltd. UK Reg. No. 6088763. V.A.T. Reg. No. 8958 765 38


**Prof. Dr. R. B. Crawford - Director HRODC Postgraduate Training Institute**

PhD (London), MEd.M. (Bath), Adv. Dip. Ed. (Bristol), PGCIS (TVU), ITC (UWI), MAAM, MAOM, LESAN, MSCOS, MISGS, Visiting Prof. P.U.P.

Registered with the UK Register of Learning Providers  
(UKRLP), Department for Business, Innovation and  
Skills (BIS), formerly Department of Innovation,  
Universities and Skills (DIUS).



UKLP Registration No: 10019585  
UKLP Verification: <http://www.ukrlp.co.uk>  
Postgraduate Full-Time and Short Courses  
London, UK & International Locations

<p><i>Wolverhampton (HQ)</i></p> <p>122A Bhylls Lane, Wolverhampton, WV3 8DZ, United Kingdom Telephone: +44 (0) 1902 763 607 +44 (0) 1902 569133 Mobile: +44 (0) 7736 147507 E-mail: <a href="mailto:institute@hrodc.com">institute@hrodc.com</a> Websites: (1) <a href="http://www.hrodc.com">http://www.hrodc.com</a> (2) <a href="http://hrodc-business-products-and-services.com">http://hrodc-business-products-and-services.com</a></p>		<p><i>London Office</i></p> <p>328 Linen Hall, 162-168 Regent Street, London. W1B 5TD, United Kingdom Telephone: +44 208 133 2760 Mobile: +44 (0) 7736 147507 E-mail: <a href="mailto:institute@hrodc.com">institute@hrodc.com</a> Websites: (1) <a href="http://www.hrodc.com">http://www.hrodc.com</a> (2) <a href="http://hrodc-business-products-and-services.com">http://hrodc-business-products-and-services.com</a></p>
<h1><b>HRODC Postgraduate Training Institute</b></h1>		

## **Management Control Systems, Performance Measurement and Multinational Operations (2)**

### **Course or Seminar**

## **Leading To DIPLOMA - POSTGRADUATE IN Management Control System, Performance Measurement and Multinational Operations (2)**

### **Accumulating to**

## **POSTGRADUATE DIPLOMA**

### **Progressing To A Masters Degree –**

## **MBA – MSc – MA**



## HRODC Postgraduate Training Institute - UKRLP Registration



HRODC Postgraduate Training Institute is Registered with the UK Register of Learning Providers (UKRLP), of the Department for Business, Innovation and Skills (BIS), formerly Department of Innovation, Universities and Skills (DIUS).  
Its Registration Number is 10019585  
and can it be verified at <http://www.ukrlp.co.uk/>

### Course Co-ordinator:

**Prof. Dr. R. B. Crawford – Director HRODC Postgraduate Training Institute**

- ✓ PhD (London),
- ✓ MEd. M. (Bath),
- ✓ Adv. Dip. Ed. (Bristol),
- ✓ PGCIS (TVU),
- ✓ ITC (UWI),
- ✓ MSCOS
- ✓ Member of the Asian Academy of Management - MAAM,
- ✓ Member of the International Society of Gesture Studies - MISGS
- ✓ Member of the Academy of Management - MAOM,
- ✓ LESAN,
- ✓ Visiting Professor Polytechnic University of the Philippines – PUP

### For Whom This Course is Designed

#### This Course is Designed For:

- |                         |                                  |
|-------------------------|----------------------------------|
| ✓ Chartered Accountants | ✓ Management Accountants         |
| ✓ Certified Accountants | ✓ Organisational Decision-makers |
| ✓ Licensed Accountants  | ✓ Inventory Managers             |
| ✓ Cost Accountants      | ✓ Quality Managers               |
|                         | ✓ Pricing Specialists            |

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Postgraduate Full-Time and Short Courses  
London, UK & International Locations

- ✓ Balanced Scorecard Specialists
- ✓ Senior Managers
- ✓ Product Managers
- ✓ Operational Directors
- ✓ Profit Centre Managers
- ✓ Budget Specialists
- ✓ Strategic Managers

**Duration: 5 Days**

**Cost:**

- ✓ **£4,000.00 + VAT (Government Tax) Per Delegate for UK Delivery**
- ✓ **£5,000.00 + VAT (Government Tax) Per Delegate for non-UK European Delivery**
- ✓ **£5,000.00 Per Delegate for Non-European Delivery (No VAT - Government Tax)**

**Cost includes:**

- ✓ Continuous refreshments,
- ✓ Hot Lunch,
- ✓ Stationery,
- ✓ Course Guide and Supplement,
- ✓ HRODC Postgraduate Training Institute's Diploma – Postgraduate - or
- ✓ Certificate of Attendance and Participation

**Course runs from 9:30 to 4:30 pm.**

**Location: Central London and International Locations**

**Schedule - Part 2:**

**<http://hrodc.com/London Postgraduate Courses Postgraduate Diploma Postgraduate Executive MBA Schedule MBA Diploma London UK.htm>**

**Click to book this course:**

**<http://www.hrodc.com/Course Booking Form London Dubai Kuala Lumpur Paris Johannesburg Cairo Jeddah Abu Dhabi Kuwait MBA MSc MA Course.htm>**

## Course Programme for Performance Measurement, Compensation and Multinational Operations (2)

### Leading to Diploma-Postgraduate in Management Control Systems, Performance Measurement and Multinational Operations (2)

- Financial and Nonfinancial Measures
- Balanced Scorecard Flow
- Accounting-Based Performance Measures
- Choosing Among Different Performance Measures
- Return on Investment (ROI)
- Residual Income (RI)
- Economic Value Added (EVA)
- Return on Sales (ROS)
- Choosing the Time Horizon of the Performance Measures
- Choosing Alternative Definitions for Performance Measures
- Choosing Measurement Alternatives for Performance Measures
- Choosing Target Levels of Performance
- Choosing the Timing of the Feedback
- Performance Measurement in Multinational Companies
- Managers vs. Organization Units
- The Trade-Off: Creating Incentives vs. Imposing Risk
- Moral Hazard
- Intensity of Incentives
- Preferred Performance Measures
- Performance Measures at the Individual Activity Level
- Compensation for Multiple Tasks
- Team-Based Compensation
- Executive Compensation Plans
- Strategy and Levers of Control
- Diagnostic Control Systems
- Boundary Systems

- Belief Systems
- Interactive Control Systems

## Synopsis of Diploma – Postgraduate, Postgraduate Diploma and Postgraduate Degree Regulation

### Postgraduate Diploma and Diploma – Postgraduate: Their Distinction and Assessment Requirement

Delegates studying courses of 5-9 days duration, equivalent to 30-54 Credit Hours (direct lecturer contact), will, on successful assessment, lead to the Diploma – Postgraduate. This represents a single credit at Postgraduate Level. While 6-day and 7-day courses also lead to a Diploma – Postgraduate, they accumulate 36 and 42 Credit Hours, respectively. Delegates and students who fail to gain the required level of pass, at Postgraduate Level will receive a Certificate of Attendance and Participation. The Certificate of Attendance and Participation will not count, for cumulative purpose, towards the Postgraduate Diploma.

Courses carry varying credit values; some being double credit, triple credit, quad credit and 5-credit, etc. These, therefore, accumulate to a Postgraduate Diploma. As is explained, later, in this document, a Postgraduate Diploma is awarded to students and delegates who have achieved the minimum of 360 Credit Hours, within the required level of attainment.

Credit Value and Credit Hours examples of Diploma – Postgraduate Courses are as follows:

Credit Value	Credit Hours
Single-Credit	30-36
Double-Credit	60-72
Triple-Credit	90-108
Quad-Credit	120-144



Other Credit Values are calculated proportionately.

Because of the intensive nature of our courses and programmes, assessment will largely be in-course, adopting differing formats. These assessment formats include, but not limited to, in-class tests, assignments, end of course examinations. Based on these assessments, successful candidates will receive the Diploma – Postgraduate, or Postgraduate Diploma, as appropriate.

In the case of Diploma – Postgraduate, a minimum of 70% overall pass is expected. In order to receive the Award of Postgraduate Diploma, candidate must have accumulated at least the required minimum ‘credit-hours’, with a pass (of 70% and above) in at least 70% of the courses taken.

Delegates and students who fail to achieve the requirement for Postgraduate Diploma, or Diploma - Postgraduate - will be given support for 2 re-submissions for each course. Those delegates who fail to achieve the assessment requirement for the Postgraduate Diploma or Diploma - Postgraduate - on 2 resubmissions, or those who elect not to receive them, will be awarded the Certificate of Attendance and Participation.

### **Diploma – Postgraduate, Postgraduate Diploma and Postgraduate Degree Application Requirements**

Applicants for Diploma – Postgraduate, Postgraduate Diploma and Postgraduate Degrees are required to submit the following documents:

- ✓ Completed Postgraduate Application Form, including a passport sized picture affixed to the form;
- ✓ A copy of Issue and Photo (bio data) page of the applicant’s current valid passport or copy of his or her Photo-embedded National Identity Card;
- ✓ Copies of credentials mentioned in the application form.

## Admission and Enrolment Procedure

- ✓ On receipt of all the above documents we will make an assessment of the applicants' suitability for the Programme for which they have applied;
- ✓ If they are accepted on their Programme of choice, they will be notified accordingly and sent Admission Letters and Invoices;
- ✓ One week after the receipt of an applicant's payment or official payment notification, the relevant Programme Tutor will contact him or her, by e-mail or telephone, welcoming him or her to HRODC Postgraduate Training Institute;
- ✓ Non-European Students will be sent immigration documentation, incorporating a Visa Support Letter. This letter will bear the applicant's photograph and passport details;
- ✓ Applicants will be notified of the dates, location and venue of enrolment and orientation;
- ✓ Non-UK students will be sent general information about 'student life' in the UK and Accommodation details.

## Modes of Study for Postgraduate Diploma Courses

There are three delivery formats for Postgraduate Diploma Courses, as follows:

1. Intensive Full-time Mode (3 months);
2. Full-time Mode (6 month);
3. Video-Enhanced On-Line Mode.

Whichever study mode is selected, the aggregate of 360 Credit Hours must be achieved.



## Cumulative Postgraduate Diploma Courses

All short courses can accumulate to the required number of hours, for the Postgraduate Diploma, over a six-year period from the first registration and applies to both general and specialist groupings. In this regard, it is important to note that short courses vary in length, the minimum being 5 days (Diploma – Postgraduate) – equivalent to 30 Credit Hours, representing one credit. Twelve 5-day short courses, representing twelve credits or the equivalent of 360 Credit Hours are, therefore, required for the Award of Postgraduate Diploma.

A six-day course (Diploma – Postgraduate) is, therefore, equivalent to 36 hours Credit Hours, representing one credit. Therefore, ten short courses, of this duration, equates to the required 360 Credit Hours, qualifying for the Award of Postgraduate Diploma. While double-credit courses last between ten and fourteen days, triple-credit courses range from fifteen to nineteen days. Similarly, quad-credit courses are from sixteen to nineteen days. On this basis, the definitive calculation on the Award requirement is based on the number of hours studied (aggregate credit-value), rather than merely the number of credits achieved. This approach is particularly useful when a student or delegate studies a mixture of courses of different credit-values.

For those delegates choosing the accumulative route, it is advisable that at least two credits be attempted per year. This will ensure that the required number of credit hours for the Postgraduate diploma is achieved within the six-year time frame.

## Progression to Postgraduate Degree – MA, MBA, MSc

- ✓ On the successful completion of the *Postgraduate Diploma*, delegates may register for the Masters Degree, after their successful completion of Course #7: *Research Project: Design, Conduct & Report*.

- ✓ The Delegates' Degree Registration Category will be dictated by the courses or modules studied at Postgraduate Diploma Level. The categories relate to Master of Business Administration (MBA); Master of Arts (MA) Master of Science (MSc); Executive Master of Business Administration (Executive MBA). Additional details are provided in the document entitled: regulation For HRODC Postgraduate Training Institute Diploma – Postgraduate - Postgraduate Diploma and Masters Degree – MA, MBA, MSc.

## Terms and Conditions

HRODC Policy Terms and Conditions are Available for viewing at:

<http://www.hrodc.com/COSTS.htm>

Or Downloaded, at:

<http://www.hrodc.com/Brochure Download Centre.Company Brochures Seminar Brochures Seminar Schedule.htm>

The submission of our application form or otherwise registration by of the submission of a course booking form or e-mail booking request is an attestation of the candidate's subscription to our Policy Terms and Conditions, which are legally binding.

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